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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 28, 2003

COMMISSION FILE NO. 0-21625

FAMOUS DAVE'S OF AMERICA, INC.

(Exact name of registrant as specified in its charter)

MINNESOTA
(State or other jurisdiction of
incorporation or organization)

41-1782300
(I.R.S. Employer
Identification No.)

8091 WALLACE ROAD
EDEN PRAIRIE, MINNESOTA 55344

(Address of principal executive offices) (Zip code)

Registrant's telephone number, including area code (952) 294-1300

Securities registered pursuant to Section 12(b) of the Act: NONE
Securities registered pursuant to Section 12(g) of the Act:

COMMON STOCK, \$.01 PAR VALUE

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act (the Act) of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. []

Indicate by check mark whether the Registrant is an accelerated filer (as defined by Rule 12-b-2 of the Act). Yes [] No [X]

The aggregate market value of the Registrant's Common Stock held by non-affiliates on June 29, 2003 (the last business day of the Registrant's most recently completed second quarter), based upon the last sale price of the Common Stock as reported on the NASDAQ National Market SM on June 29, 2003, was \$41,898,388. As of March 22, 2004, 12,303,182 shares of the Registrant's Common Stock were outstanding.

DOCUMENTS INCORPORATED BY REFERENCE:

Portions of our definitive Proxy Statement for our Annual Meeting of Shareholders to be held on May 13, 2004 (the "2004 Proxy Statement") are incorporated by reference into Part III of this Form 10-K, to the extent described in Part III. The 2004 Proxy Statement will be filed within 120 days after the end of the fiscal year ended December 28, 2003.

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SIGNATURES

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PART I

ITEM 1. BUSINESS

(a) GENERAL DEVELOPMENT OF BUSINESS

Famous Dave's of America, Inc. was incorporated as a Minnesota corporation in March 1994 and opened its first restaurant in Minneapolis in June 1995. As of December 28, 2003, there were 92 Famous Dave's restaurants operating in 23 states, including 38 company-owned restaurants and 54 franchise-operated restaurants. An additional 147 franchise restaurants were in development as of December 28, 2003.

Until February 26, 2003, Famous Dave's was a 40% participant in a joint venture to operate themed restaurant concepts based on the entertainment artist Isaac Hayes. Pursuant to an agreement governing the joint venture, the participants formed a Delaware limited liability company named FUMUME, LLC. FUMUME, LLC opened its first location in Chicago, Illinois in June 2001 and opened its second location in Memphis, Tennessee in October 2001. On February 26, 2003, we disposed of our 40% interest in FUMUME, LLC. As a result, we are no longer participating in any revenues or expenses of the joint venture and we do not have any further obligations with regard to the joint venture.

(b) FINANCIAL INFORMATION ABOUT SEGMENTS

Since our inception, our revenues, operating income (losses) and assets have been attributable to the single industry segment of casual dining. Our revenues, operating income (losses) and assets for each of the last three fiscal years is set forth elsewhere in this Form 10-K under Item 8, Consolidated Financial Statements.

(c) NARRATIVE DESCRIPTION OF BUSINESS

Famous Dave's restaurants, a majority of which offer full table service, feature hickory smoked off-the-grill meat entree favorites, served in one of our three casual formats: a "Northwoods" style lodge, a nostalgic roadhouse "shack", or a Blues Club featuring nightly musical entertainment. We seek to differentiate ourselves by providing high-quality food in these distinctive and comfortable environments.

We pride ourselves on the following:

High Quality Food - Each restaurant features a distinctive selection of authentic hickory-smoked off-the-grill favorites such as flame-grilled St. Louis-style ribs, Texas beef brisket, Georgia chopped pork, country-roasted chicken, and generous signature sandwiches and salads. Enticing side items such as honey-buttered corn bread, potato salad, coleslaw, Shack Fries(TM) and Wilbur Beans(TM) accompany the broad entree selection. Homemade desserts, including Famous Dave's Bread Pudding and Hot Fudge Kahlua(TM) Brownies, are a specialty. To complement our smoked meat entree and appetizer items and to suit different customer tastes, our BBQ sauces come in six variations: Rich & Sassy(TM), Texas Pit(TM), Georgia Mustard(TM), Hot & Sassy(TM), Devil's Spit(TM) and Sweet and Zesty(TM). These sauces and a variety of prepared meats and seasonings are also distributed in retail grocery stores throughout the country under licensing

agreements. We believe that our high quality food is a principal point of differentiation between us and other casual dining competitors and is a significant contributing factor to our level of repeat business.

Distinctive Environment - Decor and Music. Our original theme, a nostalgic roadhouse shack ("Shack"), is defined by the abundant use of rustic antiques and items of Americana. The Shack promotes a very casual experience with emphasis on value and speed of delivery. While initially the Shack format only offered counter service, fourteen Shacks have been opened as, or converted to, full service dining. In late 1997, we introduced the "Lodge" format which features decor reminiscent of a comfortable "Northwoods" hunting lodge with a full service dining room and bar. In addition, we have developed a larger "Blues Club" format that features authentic Chicago Blues Club decor and live music seven nights a week. Of our 38 restaurants as of December 28, 2003, 30 were "lodge" format, 7 were "shack" format, and one restaurant, located in the Minneapolis market, was a "Blues Club" format.

Broad-Based Appeal - We believe that our concept has broader appeal because it attracts customers of all ages and the menu offers a variety of items that appeal to many tastes. We believe that our distinctive concept, combined with our high-quality food, make Famous Dave's appealing to children, teenagers and adults of all ages.

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OPERATING STRATEGY

Our journey to sustaining profitability will require us to execute the delivery of high quality experiences to every guest, every day, promote the phenomenal value of our cravable products without the hook of discounting, and enhance brand awareness, in our markets.

Key elements of our operating strategy include the following:

Operational Excellence - During fiscal 2004 we intend to focus our efforts heavily around operational excellence and operational integrity. We define operational excellence as an uncompromising focus on the details of our recipes, preparation and cooking procedures, handling procedures, rotation, sanitation, cleanliness and safety. It also means an unyielding commitment to our guest to provide a "famous" experience with every visit through the execution of precision service. In our restaurants, we strive to emphasize value and speed of service by employing a streamlined operating system based on a focused menu and simplified food preparation techniques.

The menu focuses on a number of popular smoked meat barbecue entree items and delicious side dishes which are prepared using easy-to-operate kitchen equipment and processes that use prepared seasonings, sauces and mixes. This streamlined food preparation system helps lower the cost of operation by requiring fewer staff, lower training costs and the elimination of a need for highly compensated chefs. To enhance our appeal and expand our audience, we periodically add menu items such as baby back ribs, BBQ salads, and other promotional products such as a smoked pork tenderloin entree, a pork tenderloin sandwich with jalapeno bacon, and in select regions, the shore fish fry. We believe that constant and exciting new product introductions, offered for a limited period of time, will drive our infrequent and lapsed guests into our restaurants for additional meal occasions. In order to increase customer frequency, we are currently building a research and development pipeline that will generate six to eight product introductions annually. As the menu broadens and food preparation techniques become more focused on meals prepared to order, increased training may be necessary in order to prepare our staff for increased levels of guest service.

Human Resources and Training - We believe that a key component of the success of our concept rests with the ability to hire, train and motivate qualified restaurant employees and managers. We joined the People Report in 2003 to track our "People P&L". This report is completed every quarter and benchmarks Famous Dave's of America with industry leaders in employee satisfaction. This

report will help us track and reach our goal of being an employer of choice. In 2004 we will be introducing a new classroom training class for all managers called FD 101. This class will teach basic restaurant management skills such as food safety, alcohol awareness, interviewing and employee relations.

We are committed to recognizing and rewarding performance. In addition to our training initiatives, our managers are incentivized with a new bonus plan that rewards both top and bottom line increases. Our President's Club rewards General Managers for accomplishments in many areas directly related to great restaurant operations. The Support Center bonus plan has been developed to reward all of our employees that are not directly serving our Guests. It combines Company performance with individual successes. We believe that by providing training, competitive compensation and opportunities for employee involvement and advancement, we encourage a sense of personal commitment from all of our employees.

RESTAURANT OPERATIONS

Our company's ability to manage multiple, geographically diverse units is central to our overall success. At the unit level, we place specific emphasis on the positions of Area Director ("AD") and General Manager ("GM"), and seek employees with significant restaurant experience and management expertise. We strive to maintain quality and consistency in each of our units through the careful training and supervision of personnel and the establishment of, and adherence to, high standards relating to personnel performance, food and beverage preparation, and maintenance of facilities. We attempt to attract high quality, experienced restaurant management and personnel with competitive compensation and bonus programs.

All GMs must complete a seven-week training program, during which they are instructed in areas such as food quality and preparation, customer service, and employee relations. We have prepared operations manuals relating to food and beverage quality and service standards. New staff members participate in training under the close supervision of our management. Each GM reports up through an AD, who manages from four to nine restaurants, depending on the region.

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Our ADs have all been successful GMs, either for Famous Dave's or for other casual dining concepts. Our ADs are responsible for ensuring that operational standards are consistently applied in our restaurants and for the communication of company focus and priorities. In addition to the training that the GMs are required to complete, our ADs receive additional management training through AD workshops that focus specifically on managing multiple locations.

We strive to instill enthusiasm and dedication in our employees and regularly solicit employee suggestions concerning our operations and endeavors in order to be responsive to employees' concerns. In addition, we have numerous programs designed to recognize and reward employees for superior performance. Staffing levels at each restaurant vary according to the time of day and size of the restaurant. However, in general, each restaurant has approximately 40 to 60 employees.

Take-out and Catering - Focus on Customer Convenience - In addition to our lively and entertaining sit-down experience, we provide our customers with maximum convenience by offering expedient take-out service and catering. We believe that Famous Dave's entrees and side dishes are viewed by guests as traditional American "picnic foods" that maintain their quality and travel particularly well, making them an attractive choice to replace a home-cooked meal. We believe the high quality, reasonable cost and avoidance of preparation time make take-out of our product particularly attractive to customers. During fiscal 2003, approximately 24% of our restaurant revenues were derived from take-out and catering, and we continue to seek ways to leverage these segments of our business. Our restaurants have been designed specifically to accommodate a significant level of take-out sales, including a separate take-out counter.

The off-premise portion of our business continues to grow as more consumers and local business people become aware of the portability of our product. The demand for Famous Dave's catering, which accounted for 6% of our sales for fiscal 2003, has increased as consumers learn just how distinctive and flavorful an event can be when they let Famous Dave's bring the food.

"TO GO," which accounted for 18% of our sales for fiscal 2003, continues to grow as an integral part of our overall business plan as well as an opportunity to sample our product with new consumers who would not otherwise have had the opportunity to visit our restaurants. This program enables Famous Dave's to capture a greater portion of the growing convenience and flexibility of the "take-out" market. The company's efforts are implemented in all company-owned and franchise-operated units and feature signage and merchandising tools both inside and outside the restaurants. From the time a guest drives into the parking lot to the time they leave the restaurant, they will be reminded of Famous Dave's excellence in delivering the best BBQ "TO GO".

Customer Satisfaction - We believe that we achieve a significant level of repeat business by providing high-quality food and efficient friendly service, in an entertaining environment at moderate prices. We strive to maintain quality and consistency in each of our restaurants through the training and supervision of personnel and the establishment of, and adherence to, high standards of personnel performance, food preparation and facility maintenance. We have also built family-friendly strategies into each restaurant's food, service and design by providing children's menus, smaller-sized entrees at reduced prices and changing tables in restrooms.

Value Proposition and Guest frequency - We offer high quality food and a distinctive atmosphere at competitive prices to encourage frequent patronage. Lunch and dinner entrees range from \$5 to \$19 resulting in an average check of approximately \$13 during fiscal 2003. We believe that constant and exciting new product introductions, offered for a limited period of time, will help drive our infrequent and lapsed guests into our restaurants for additional meal occasions. In order to increase customer frequency, we have increased our research and development efforts for fiscal 2004 and plan on building a research and development pipeline that will generate 6-8 product introductions annually.

MARKETING AND PROMOTION

Famous Dave's is a unique and distinctive brand specializing in grilled and smoked food. This menu specialty helps to set the brand apart from the rest of the crowded field in casual dining. Marketing and promotion for the owned and operated restaurants have historically relied primarily upon an extensive publicity effort, direct mail, and 4-walls/property-line marketing. Going forward we will be focusing on strengthening our brand, and we will continue to invest resources, both personnel and financial, towards our brand. During fiscal 2004, we expect to spend approximately 2.75% of restaurant revenues on marketing and advertising, with approximately 1% of restaurant revenues dedicated to the development of advertising and promotional materials and programs designed to create brand awareness in the markets within which we operate. We recently hired BBDO - Minneapolis as our first advertising agency of record to help carry the concept forward and create a distinctive positioning and consistent creative voice for the brand. In

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coordination with our marketing department, BBDO will be responsible for the advertising, promotion, creative development, branding and media buying for Famous Dave's. In addition to the traditional marketing and publicity methods embraced in the past, Famous Dave's will begin to use more aggressive outreach marketing efforts as appropriate in 2004. This will include television and radio advertising in those markets where there is sufficient penetration of the brand to allow for media efficiencies.

We are also creating awareness for the Famous Dave's brand through partnerships that extend our BBQ sauces, seasonings and rubs in retail outlets across the United States. This retail distribution allows consumers to enrich

their at home BBQ experiences with Famous Dave's bold and zesty flavors.

GROWTH STRATEGY

We believe that the casual dining niche of the restaurant industry offers strong growth opportunities, as it is highly fragmented. We have no plans to open any new company-owned restaurants during fiscal 2004, but will begin looking for real estate opportunities mid-year for company-owned expansion to begin in fiscal 2005. During fiscal 2004 we plan to open 20-25 franchise restaurants. The key elements of our long-term growth strategy include the following:

Company-Owned Unit Expansion - We intend to build in our existing markets in high profile, heavy traffic retail locations in order to build brand awareness. Our plan is focused on sustainable, controlled growth, primarily in markets where multiple restaurants can be opened, thereby expanding consumer awareness and creating opportunities for operating, distribution and marketing efficiencies. We are in the final stages of developing a prototype design, called our "Smokehouse concept." During fiscal 2004 we plan to gain a better understanding of the cost to build this concept before we construct, or require our franchisees to construct, a restaurant under the new design. We intend to finance development through the use of cash on hand, cash flow generated from operations, and through various forms of real estate related financing, although there can be no assurance, that any future financing will be available, or will be available on terms acceptable to us.

Franchise-Operated Unit Expansion - As of December 28, 2003, we had 147 franchise development commitments. We continue to expand our franchisee network throughout the United States. Generally we attempt to find franchise candidates with prior franchise restaurant experience in the markets they will be granted. The area development agreements generally range from a minimum of five to a maximum of ten units and are scheduled to be developed within five years.

PURCHASING

We strive to obtain consistent quality items at competitive prices from reliable sources. In order to maximize operating efficiencies and to provide the freshest ingredients for our food products while obtaining the lowest possible prices for the required quality, each unit's management team determines the daily quantities of food items needed and orders such quantities, through distributors, from major suppliers designated by us, which are then shipped directly to the restaurants through foodservice distributors.

Contract pricing accounts for approximately 85% of all of our total purchases. Contracts for various items are negotiated throughout the year and typically fix prices for twelve months. Of our total purchases, pork is approximately 30%, poultry is approximately 11%, and beef, including hamburger and brisket, is approximately 8.5%. In 2003, we experienced a decrease in food costs due to a favorable pork contract. Contracts negotiated for 2004 overall, however, have resulted in less favorable pricing. Our pork contract renewal resulted in a 9% contracted price increase in pork products. In addition, we recently renewed our poultry and hamburger contracts, which resulted in a 3% price increase in poultry and a 17% increase in hamburger. Our brisket contract renews in July and we are watching the beef market closely. As a result of the above negotiations, we anticipate that food costs, as a percent of net restaurant revenues, will increase approximately 80-120 basis points for fiscal 2004 over the prior year.

Our food manufacturers produce our products and our distributors warehouse and ship our products. Our primary broad line distributor accounts for approximately 85% of our total purchases. We believe that our relationships with our food manufacturers and distributors are excellent, and anticipate no interruption in the supply of product delivered by any of these firms. In case of a supply disruption, however, we believe we could obtain competitive products and prices on

short notice from a number of alternative suppliers. In an effort to protect us from product disruption, we have identified a secondary supplier for ribs and are pursuing secondary suppliers for other proprietary product offerings.

MANAGEMENT INFORMATION SYSTEMS

We believe that a strong information systems infrastructure is essential to our current operations and is critical towards enhancing our competitive position in our industry. We have invested significantly in building this infrastructure. We have developed restaurant-level management information systems that include a computerized point-of-sale system which facilitates the movement of customer orders between the customer areas and kitchen operations, processes credit card transactions, and provides management with revenue and other key operating and financial information. We also use a time management system which tracks the time worked by each employee, allowing management to more effectively manage labor costs through better scheduling of employee work hours. In fiscal 2002, we installed enterprise management software, which has provided us with centralized control over restaurant database items such as menu changes, tax structure and price changes. In addition, during fiscal 2002, we developed reporting that allows us to track the average guest check daily, by restaurant, by server, and by day part. This reporting is utilized by the GMs to determine restaurant-level staffing needs in addition to supporting sales initiatives, intended to increase the average guest check.

Our unit-level point-of-sale, time management and inventory management systems provide data for posting to our general ledger and to other accounting subsystems. Such reporting includes: (i) daily reports of revenues, (ii) daily labor reports, (iii) weekly reports of selected controllable unit expenses and (iv) detailed monthly reports of revenues and expenses. We continue to develop and implement new enhancements to our systems. During fiscal 2004, we will focus on a number of new developments with regard to communication, theoretical food cost and labor cost management and unit level labor efficiency.

TRADEMARKS

Our Company has received various trademarks and intends to defend these marks. There can be no assurance, however, that we will be granted trademark registration for any new applications, or for any or all of the proposed uses in our applications. In the event we are granted registration for additional marks, there can be no assurance that we can protect such marks and designs against prior users in areas where we conduct operations. There is also no assurance that we will be able to prevent competitors from using the same or similar marks, concepts or appearance.

FRANCHISE PROGRAM

We have offered franchises of our concept since June of 1995. Our growth and success depends in part upon our ability to attract, contract with and retain qualified franchisees. It also depends upon the ability of those franchisees to successfully operate their stores and promote and develop Famous Dave's brand awareness. Although we have established criteria to evaluate prospective franchisees, and our franchise agreements include certain operating standards, each franchisee operates his/her restaurants independently. Various laws limit our ability to influence the day-to-day operation of our franchise stores. We cannot assure you that franchisees will be able to successfully operate Famous Dave's stores in a manner consistent with our standards for operational excellence and food quality.

At December 28, 2003, we had 24 franchise partners operating 54 Famous Dave's franchise units. Area development agreements representing commitments from franchisees to build an additional 147 restaurants were in place as of December 28, 2003. There can be no assurance, however, that these franchisees will fulfill their commitments. We continue to pursue an aggressive franchise program for our restaurants and anticipate that 20 to 25 additional franchise units will open during fiscal 2004.

As of December 28, 2003 we had franchise-operated restaurants in the following locations:

| STATE ----- | NUMBER OF RESTAURANTS ----- |
|----------------|--------------------------------|
| Alabama | 1 |
| Arizona | 1 |
| Georgia | 4 |
| Illinois | 4 |
| Indiana | 1 |
| Iowa | 2 |
| Kansas | 1 |
| Kentucky | 3 |
| Michigan | 3 |
| Minnesota | 7 |
| Montana | 1 |
| Nebraska | 4 |
| New Jersey | 4 |
| North Dakota | 1 |
| Ohio | 1 |
| South Dakota | 1 |
| Tennessee | 4 |
| Utah | 3 |
| Wisconsin | 8 |
| | - |
| Total: | 54 |

We assist franchisees in the site selection and the opening of a Famous Dave's restaurant. During the pre-opening phase our support includes site evaluation, store build-out assistance, opening advertising and marketing materials and operations training.

We make periodic inspections of our franchise stores to ensure the franchisee is complying with the same quality of service, operational excellence and food specifications that is found at our company-owned units.

Our franchise revenues are comprised of area development fees, initial franchise fees, and continuing royalty payments. Our area development fee consists of a non-refundable payment equal to \$10,000 per unit upon the signing of the area development agreement. Since the fee is non-refundable to secure the territory, we recognize this fee upon receipt. Our initial franchise fee is typically \$40,000 per restaurant, of which \$5,000 is recognized immediately when a franchise agreement is signed and the remaining \$35,000 is recognized upon either the signing of a lease or upon receipt of a builder's permit, and at which time we have substantially performed all of our services. Franchisees are also required to pay us a continuing royalty equal to a percentage of their weekly net sales, which has historically varied from 4% to 5%. Currently, new franchises pay us a continuing royalty of 5% of their net sales.

The franchisee's investment depends primarily upon store size. This investment includes the area development fee, initial franchise fee, real estate and leasehold improvements, fixtures and equipment, point of sale systems, business licenses, deposits, initial food inventory, smallwares, and working capital. Beginning in 2004, all new franchisees will be required to contribute 1% of gross revenues for new restaurants to a national advertising campaign dedicated to building brand awareness.

SEASONALITY

Our restaurants typically generate higher revenues in the second and third quarters and lower revenues in the first and fourth quarters as a result of seasonal traffic increases experienced during the summer months, and

possible adverse weather which can disrupt customer and employee transportation to our restaurants.

GOVERNMENT REGULATION

Our Company is subject to extensive state and local government regulation by various governmental agencies, including state and local licensing, zoning, land use, construction and environmental regulations and various regulations relating to the sale of food and alcoholic beverages, sanitation, disposal of refuse and waste products, public health, safety and fire standards. Our restaurants are subject to periodic inspections by governmental agencies to ensure conformity with such regulations. Any difficulty or failure to obtain required licensing or other regulatory approvals could delay or prevent the opening of a new restaurant, and the suspension of, or inability to renew, a license could interrupt operations at an existing restaurant, any of which would adversely affect our operations. Restaurant operating costs are also affected by other government actions that are beyond our control, including increases in the minimum hourly wage requirements, workers compensation insurance rates, health care insurance costs, property and casualty insurance, and unemployment and other taxes. We are also subject to "dram shop" statutes, which generally provide a person injured by an intoxicated person the right to recover damages from an establishment that wrongfully served alcoholic beverages to the intoxicated persons.

As a franchisor, we are subject to federal regulation and certain state laws that govern the offer and sale of franchises. Many state franchise laws impose substantive requirements on franchise agreements, including limitations on non-competition provisions and the termination or non-renewal of a franchise. Bills have been introduced in Congress from time to time that would provide for federal regulation of substantive aspects of the franchisor-franchisee relationship. As proposed, such legislation would limit, among other things, the duration and scope of non-competition provisions, the ability of a franchisor to terminate or refuse to renew a franchise, and the ability of a franchisor to designate sources of supply.

Federal Americans with Disabilities Act, prohibits discrimination on the basis of disability in public accommodations and employment. We could be required to expend funds to modify our restaurants in order to provide service to, or make reasonable accommodations for, disabled persons. Our restaurants are currently designed to be accessible to the disabled. We believe we are in substantial compliance with all current applicable regulations relating to this Act.

EMPLOYEES

As of December 28, 2003, we employed approximately 2,100 employees, of which approximately 875 were full-time. None of our employees are covered by a collective bargaining agreement. We consider our relationships with our employees to be satisfactory.

ITEM 1(A). CAUTIONARY STATEMENT REGARDING FUTURE RESULTS, FORWARD-LOOKING INFORMATION AND CERTAIN IMPORTANT FACTORS

Famous Dave's makes written and oral statements from time to time, including statements contained in this Annual Report on Form 10-K regarding its business and prospects, such as projections of future performance, statements of management's plans and objectives, forecasts of market trends and other matters that are forward-looking statements within the meaning of Sections 27A of the Securities Act of 1933 and Section 21E of the Securities Act of 1934. Statements containing the words or phrases "will likely result", "anticipates", "are expected to", "will continue", "is anticipated", "estimates", "projects", "believes", "expects", "intends", "target", "goal", "plans", "objective", "should" or similar expressions identify forward-looking statements which may appear in documents, reports, filings with the Securities and Exchange Commission, news releases, written or oral presentations made by our officers or

other representatives to analysts, shareholders, investors, news organizations, and others, and discussions with our management and other Company representatives. For such statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

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Our future results, including results related to forward-looking statements, involve a number of risks and uncertainties. No assurance can be given that the results reflected in any forward-looking statements will be achieved. Any forward-looking statements made by us or on our behalf speak only as of the date on which such statement is made. Our forward-looking statements are based upon assumptions that are sometimes based upon estimates, data, communications and other information from suppliers, government agencies and other sources that may be subject to revision. We do not undertake any obligation to update or keep current either (i) any forward-looking statements to reflect events or circumstances arising after the date of such statement, or (ii) the important factors that could cause our future results to differ materially from historical results or trends, results anticipated or planned by us, or which are reflected from time to time in any forward-looking statement which may be made by us or on our behalf.

In addition to other matters identified or described by us from time to time in filings with the SEC, there are several important factors that could cause our future results to differ materially from historical results or trends, results anticipated or planned by us, or results that are reflected from time to time in any forward-looking statement that may be made by us or on our behalf.

OUR FUTURE REVENUES AND PROFITS ARE DEPENDENT ON OUR ABILITY TO SUCCESSFULLY EXECUTE OUR PLAN

Our Company's future revenues and profits will depend upon various factors, including continued and additional market acceptance of the Famous Dave's concept, the quality of our restaurant operations, our ability to grow our brand, our ability to successfully expand into new markets, our ability to successfully execute our franchise program, our ability to raise additional financing as required and general economic conditions. It is our plan to resume opening company-owned restaurants beginning in 2005. There is no guarantee that the planned openings in 2005 and later will open when planned, or at all, due to the risks associated with the development of new units, such as governmental approvals, the availability of sites, and the availability of capital, many of which are beyond our control. There can be no assurance that we will successfully implement our growth plan for our company-owned and franchise-operated restaurants. In addition, we also face all of the risks, expenses and difficulties frequently encountered in the development of an expanding business.

WE HAVE RECENTLY EXPERIENCED LOSSES AND MAY NOT BE PROFITABLE

We incurred a net loss of approximately \$2.9 million for fiscal 2003, or \$0.25 per diluted share, and a net loss of \$928,000, or \$0.08 per diluted share for fiscal 2002. Our 2003 net loss reflects pre-tax charges of approximately \$4.2 million, or \$0.22 per diluted share, related to impairment and restructuring charges on five restaurant locations, two of which were subsequently sold and two of which were subsequently closed. In addition, fiscal 2003 results include pre-tax charges of approximately \$2.2 million, or \$0.11 per diluted share, which reflects losses in the Isaac Hayes Blues clubs, as well as costs associated with our divestiture of those clubs. Famous Dave's has no further obligations relating to the Isaac Hayes clubs. The net loss for fiscal 2002 included losses of approximately \$6.0 million, or \$0.23 per diluted share, related to the Isaac Hayes clubs.

We cannot assure you that we will generate sufficient revenues or margins, or control operating expenses, to achieve or sustain profitability in future years. In addition, we cannot assure you that we will not take future impairment or restructuring charges on our restaurants.

COMPETITION MAY REDUCE OUR REVENUES AND OPERATING INCOME

Competition in the restaurant industry is intense. Increased competition by existing or future competitors may reduce our sales. Our restaurants compete with moderately priced casual dining restaurants primarily on the basis of quality of food and service, atmosphere, location and value. In addition to existing themed and barbecue restaurants, we expect to face competition from steakhouses and other restaurants featuring large portions of red meat. We also compete with other restaurants and retail establishments for quality sites. Competition in the food service industry is affected by changes in consumer taste, economic and real estate conditions, demographic trends, traffic patterns, the cost and availability of qualified labor, product availability and local competitive factors.

Many of our competitors have substantially greater financial, marketing and other resources than we do. Regional and national restaurant companies continue to expand their operations into our current and anticipated market areas. We believe our ability to compete effectively depends on our ongoing ability to offer high-quality, competitively priced food in a distinctive and comfortable environment.

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OUR FAILURE TO EXECUTE OUR FRANCHISE PROGRAM MAY NEGATIVELY IMPACT OUR REVENUE

Our growth and success depends in part upon our ability to attract, contract with and retain quality franchisees. It also depends upon the ability of those franchisees to successfully operate their restaurants and promote the Famous Dave's brand. Although we have established criteria to evaluate prospective franchisees, and our franchise agreements include certain operating standards, each franchisee operates his/her restaurant independently. Various laws limit our ability to influence the day-to-day operation of our franchise restaurants. We cannot assure you that our franchisees will be able to successfully operate Famous Dave's restaurants in a manner consistent with our concepts and standards, which could reduce their gross sales and correspondingly, our franchise royalties and could adversely affect our ability to leverage the Famous Dave's brand.

ITEM 2. PROPERTIES

The development cost of our restaurants varies depending primarily on the size and style of the restaurant, whether the property is purchased or leased, and whether it is a conversion of an existing building or a newly constructed unit. Since January 2000, most of our restaurants have been converted from existing restaurant properties. Average approximate size and costs of a converted leased property and a converted purchased property have been approximately 5,900 and 5,100 square feet and \$1.1 million and \$2.1 million, respectively. Two of the restaurants opened in 2003 were ground-up construction and one restaurant was a conversion of a previous restaurant concept. Such development costs included land, building construction, fixtures, furniture and equipment, and pre-opening costs. We are in the final stages of development and design on a prototype, which will be the first-ever standard format for us. Significant time has been invested in the project, and should the prototype prove economically viable, we expect the first unit to be built in late fiscal 2004. Subject to consumer acceptance and economic viability, we anticipate that the prototype will be required on all new development beginning sometime in fiscal 2005. The prototype is approximately 6,100 square feet in size and would represent a consistent brand image across all markets while still allowing for new construction and the renovations of pre-existing restaurants.

Famous Dave's leased restaurant facilities are occupied under agreements with terms ranging from three to 15 years, excluding renewal options. Such leases generally provide for fixed rental payments plus operating expenses associated with the properties. Our executive offices are located in approximately 18,000 square feet in Eden Prairie, Minnesota, under a lease expiring in 2005. We have recently completed a renovation at our executive

offices in order to accommodate additional positions at our corporate headquarters. It is our desire to add a test kitchen to our corporate headquarters. In order to accomplish this objective, in addition to negotiating with our current landlord, we are also exploring alternative suitable sites within a reasonable proximity to our current location. We believe that our current restaurant, and potential corporate office leased spaces will be suitable for our needs and adequate for our operations for the foreseeable future.

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The following table sets forth certain information about our existing company-owned restaurant locations as of December 28, 2003:

| LOCATION | SQUARE FOOTAGE | INTERIOR SEATS | LAND OWNED OR LEASED | DATE OPENED |
|------------------------------------|----------------|----------------|----------------------|----------------|
| 1 Roseville, MN | 4,800 | 105 | Leased | June 1996 |
| 2 Calhoun Square (Minneapolis, MN) | 10,500 | 380 | Leased | September 1996 |
| 3 Maple Grove, MN | 5,200 | 125 | Owned* | April 1997 |
| 4 Highland Park (St. Paul, MN) | 5,200 | 125 | Leased | June 1997 |
| 5 Stillwater, MN | 5,200 | 130 | Owned* | July 1997 |
| 6 Apple Valley, MN | 3,800 | 90 | Owned* | July 1997 |
| 7 Forest Lake, MN | 4,500 | 100 | Leased | October 1997 |
| 8 Minnetonka, MN | 5,500 | 140 | Owned | December 1997 |
| 9 Plymouth, MN | 2,100 | 20 | Leased | December 1997 |
| 10 West St. Paul, MN | 6,800 | 140 | Leased | January 1998 |
| 11 West Des Moines, IA | 5,500 | 150 | Leased | April 1998 |
| 12 Des Moines, IA | 5,800 | 150 | Leased | April 1998 |
| 13 Naperville, IL | 5,500 | 170 | Leased | April 1998 |
| 14 Cedar Falls, IA | 5,400 | 130 | Leased | September 1998 |
| 15 Bloomington, MN | 5,400 | 140 | Leased | October 1998 |
| 16 Woodbury, MN | 5,900 | 180 | Owned | October 1998 |
| 17 Lincoln, NE | 6,300 | 190 | Owned | December 1999 |
| 18 Columbia, MD | 7,200 | 270 | Leased | January 2000 |
| 19 Annapolis, MD | 7,000 | 210 | Leased | January 2000 |
| 20 Frederick, MD | 5,600 | 180 | Leased | January 2000 |
| 21 Woodbridge, VA | 5,600 | 190 | Leased | January 2000 |
| 22 Vernon Hills, IL | 6,600 | 230 | Leased | February 2000 |
| 23 Addison IL | 4,600 | 140 | Owned | March 2000 |
| 24 Lombard, IL | 7,200 | 250 | Leased | July 2000 |
| 25 North Riverside, IL | 5,000 | 160 | Leased | August 2000 |
| 26 Sterling, VA | 5,200 | 200 | Leased | December 2000 |
| 27 Carpentersville, IL | 6,000 | 227 | Leased | February 2001 |
| 28 Streamwood, IL | 7,200 | 260 | Leased | March 2001 |
| 29 Oakton, VA | 4,300 | 150 | Leased | May 2001 |
| 30 Laurel, MD | 5,200 | 170 | Leased | August 2001 |
| 31 Palatine, IL | 7,200 | 260 | Leased | August 2001 |
| 32 Richmond I (Richmond, VA) | 5,200 | 165 | Owned | December 2001 |
| 33 Gaithersburg, MD | 4,800 | 170 | Leased | May 2002 |
| 34 Richmond II (Richmond, VA) | 5,100 | 165 | Owned | June 2002 |
| 35 Orland Park, IL | 5,000 | 165 | Leased | June 2002 |
| 36 Tulsa, OK | 4,900 | 180 | Owned | September 2002 |
| 37 Virginia Commons, VA | 5,300 | 190 | Owned | June 2003 |
| 38 Rogers, AR | 5,300 | 190 | Owned | June 2003 |

All seat count and square footage amounts are approximate

*Unit is collateral in a sale-leaseback financing

ITEM 3. LEGAL PROCEEDINGS

We are not a party to any material litigation and are not aware of any threatened litigation that would have a material adverse effect on our business.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matter was submitted to a vote of our security holders during the fourth quarter of the fiscal year ended December 28, 2003.

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PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

(a) MARKET INFORMATION

Our Company's common stock has traded on the NASDAQ National Market (SM) under the symbol DAVE since July 24, 1997. Our common stock traded on the NASDAQ Small Cap Market (SM) prior to July 24, 1997 and since November 1996 under the same symbol.

The following table summarizes the high and low closing sale prices per share of our common stock for the periods indicated, as reported on the NASDAQ National Market (SM):

| Period | 2003 | | 2002 | |
|-------------|--------|--------|--------|--------|
| | High | Low | High | Low |
| 1st Quarter | \$4.94 | \$2.88 | \$8.75 | \$6.90 |
| 2nd Quarter | \$4.38 | \$3.60 | \$8.16 | \$7.15 |
| 3rd Quarter | \$6.37 | \$4.30 | \$7.96 | \$5.08 |
| 4th Quarter | \$5.63 | \$4.75 | \$5.35 | \$2.97 |

(b) HOLDERS

As of March 22, 2004, we had 463 shareholders of record and an estimated 6,046 beneficial shareholders.

(c) DIVIDENDS

Our Board of Directors has not declared any dividends on our common stock since our inception, and does not intend to pay out any cash dividends on our common stock in the foreseeable future. We presently intend to retain all earnings, if any, to provide for our growth. The payment of cash dividends in the future, if any, will be at the discretion of the Board of Directors and will depend upon such factors as earnings levels, capital requirements, our financial condition and other factors deemed relevant by our Board of Directors.

(d) SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS

The Company maintains the 1995 Stock Option and Compensation Plan (the "Management Plan"), the 1997 Employee Stock Option Plan (the "Employee Plan") and the 1998 Director Stock Option Plan (the "Director Plan"). The Management Plan is designed to furnish a variety of economic incentives designed to attract, retain and motivate employees (including management level employees) of, and consultants to, the Company. The purpose of the Employee Plan is to attract, retain and motivate employees of the Company (not including officers and directors of the Company) by furnishing opportunities to purchase or receive shares of the Company's Common Stock. The purpose of the Director Plan is to encourage share ownership by Company directors who are not employees of the Company in order to promote long-term shareholder value through continuing ownership of the Company's Common Stock.

The Management Plan and the Director Plan have each been approved by the Company's shareholders. The Employee Plan has not been submitted for approval to Company's shareholders.

with respect to the Management Plan, the Employee Plan and the Director Plan. Information in response to this Item is incorporated herein by reference to our definitive proxy statement to be filed pursuant to Regulation 14A within 120 days after the end of the fiscal year covered by this form 10-K.

| Plan Category | Number of Securities to be Issued Upon Exercise of Outstanding Options (A) --- | Weighted-Average Exercise Price of Outstanding Options (B) --- | Number of Securities Remaining Available for Future Issuances Under Equity Compensation Plans (Excluding Securities Reflected in Column (A)) ----- |
|---|---|--|---|
| Equity Compensation Plans Approved By Security Holders: | | | |
| 1995 Stock Option and Compensation Plan | 578,000 | \$3.96 | 198,000 |
| 1998 Director Stock Option Plan | 255,000 | \$4.17 | 60,000 |
| Miscellaneous Director Stock Options | 37,000 | \$2.00 | --- |
| Total: | 870,000 | \$3.94 | 258,000 |
| Equity Compensation Plans Not Approved By Security Holders: | | | |
| 1997 Employee Stock Option Plan | 330,000 | \$3.95 | 194,000 |
| TOTAL: | 1,200,000 | \$3.94 | 452,000 |

ITEM 6. SELECTED FINANCIAL DATA

The selected financial data presented below should be read in conjunction with the consolidated financial statements and notes included elsewhere in this Form 10-K, and in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere in this Form 10-K.

The selected financial data as of and for the fiscal years ended December 28, 2003 (fiscal year 2003) and December 29, 2002 (fiscal year 2002) have been derived from our consolidated financial statements as audited by Grant Thornton LLP, independent certified public accountants. The selected financial data for the fiscal years ended December 30, 2001 (fiscal year 2001), December 31, 2000 (fiscal year 2000) and January 2, 2000 (fiscal year 1999) have been derived from our consolidated financial statements as audited by Virchow, Krause & Company, LLP, independent certified public accountants.

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FINANCIAL HIGHLIGHTS

| FISCAL YEAR | 2003 ---- | 2002 ---- | 2001 ---- | 2000 ---- | 1999 ---- |
|--|--------------|--------------|--------------|--------------|--------------|
| (\$'s in 000's, except per share data) | | | | | |
| STATEMENT OF OPERATIONS DATA | | | | | |
| Revenue | \$ 97,740 | \$ 90,820 | \$ 87,673 | \$ 70,160 | \$ 47,629 |
| Asset impairment and restructuring charges (1) | \$ (4,238) | \$ --- | \$ --- | \$ --- | \$ (5,513) |
| (Loss) income from operations | \$ (193) | \$ 4,470 | \$ 6,209 | \$ 2,581 | \$ (6,223) |
| Equity in loss of unconsolidated affiliate (2) | \$ (2,155) | \$ (5,994) | \$ (1,029) | \$ --- | \$ --- |
| Income tax benefit | \$ 1,778 | \$ 1,211 | \$ 4,010 | \$ --- | \$ --- |
| Net (loss) income | \$ (2,898) | \$ (928) | \$ 8,118 | \$ 2,112 | \$ (6,610) |
| Basic net (loss) income per common share | \$ (0.25) | \$ (0.08) | \$ 0.81 | \$ 0.23 | \$ (0.75) |
| Diluted net (loss) income per common share | \$ (0.25) | \$ (0.08) | \$ 0.75 | \$ 0.22 | \$ (0.75) |
| OTHER DATA | | | | | |
| Number of restaurants open at year end: | | | | | |
| Company-owned restaurants | 38 | 40 | 37 | 33 | 28 |

| | | | | | |
|---|------------|------------|------------|------------|------------|
| Franchise-operated restaurants | 54 | 33 | 19 | 9 | 2 |
| Comparable store sales (decrease) increase (3) | (3.0)% | (0.3)% | 2.9% | 5.3% | 2.6% |
| System-wide sales (5) | \$ 187,153 | \$ 150,231 | \$ 112,178 | (6) | (6) |
| Average Weekly Sales: | | | | | |
| Company-owned restaurants | \$ 42,491 | \$ 45,783 | \$ 46,429 | \$ 44,698 | \$ 37,750 |
| Franchise-operated restaurants | \$ 47,400 | \$ 46,642 | \$ 45,190 | (6) | (6) |
| BALANCE SHEET DATA (AT YEAR END) | | | | | |
| Cash and cash equivalents | \$ 9,964 | \$ 9,473 | \$ 7,398 | \$ 1,895 | \$ 1,712 |
| Total assets | \$ 73,767 | \$ 74,817 | \$ 70,440 | \$ 52,963 | \$ 43,326 |
| Working capital | \$ 9,041 | \$ 5,769 | \$ 4,706 | \$ (3,416) | \$ (7,170) |
| Long-term debt less current maturities (4) | \$ 16,954 | \$ 17,354 | \$ 14,579 | \$ 13,147 | \$ 5,077 |
| Total shareholders' equity | \$ 46,872 | \$ 47,292 | \$ 46,689 | \$ 30,061 | \$ 27,010 |

- (1) Fiscal 2003 charges reflect impairment and restructuring costs associated with 5 stores, 2 of which were subsequently sold and 2 of which were subsequently closed.
- (2) Represents our 40% unconsolidated interest in FUMUME, LLC. Fiscal 2003 expenses represent losses and transaction costs related to our divestiture. We have no further obligation regarding this joint venture.
- (3) Our comparable store sales base includes company-owned restaurants that are open year round and have been open more than 18 months.
- (4) Long-term debt consists of total debt, including capital lease obligations, less current maturities.
- (5) System-wide sales for fiscal 2003 of approximately \$187.2 million increased 24.6% over system-wide sales for the prior year. System-wide sales is a non-GAAP financial measure that includes sales of all restaurants, company-owned and franchise, operating under the Famous Dave's brand name.
- (6) This information was not available for these fiscal years.

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements contained in this Annual Report on Form 10-K include "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All forward-looking statements in this Annual Report on Form 10-K are based on information currently available to us as of the date of this Annual Report on Form 10-K, and we assume no obligation to update any forward-looking statements. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors may include, among others, those factors listed in Item 1A of this Annual Report on Form 10-K and elsewhere in this Annual Report on Form 10-K, and our other filings with the Securities and Exchange Commission. The following discussion should be read in conjunction with "Selected Financial Data" above (Item 6 of this Annual Report on Form 10-K) and our financial statements and related footnotes appearing elsewhere in this Annual Report on Form 10-K.

OVERVIEW

Famous Dave's of America, Inc. was incorporated as a Minnesota corporation in March 1994 and opened its first restaurant in Minneapolis in June 1995. As of December 28, 2003, there were 92 Famous Dave's restaurants operating in 23 states, including 38 company-owned restaurants and 54 franchise-operated restaurants. An additional 147 franchise restaurants were in development as of December 28, 2003.

FISCAL YEAR

Our fiscal year ends on the Sunday closest to December 31st. Our fiscal year is generally 52 weeks; however it periodically consists of 53 weeks. Our fiscal years ended December 28, 2003 (fiscal year 2003), December 29, 2002 (fiscal year 2002) and December 30, 2001 (fiscal year 2001) all consisted of 52 weeks. Fiscal 2004, which ends on January 2, 2005, will consist of 53 weeks.

BASIS OF PRESENTATION

The financial results presented and discussed herein reflect our results and the results of our wholly owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. Additionally, until February 26, 2003, we were a 40% participant in a joint venture to operate themed restaurant concepts based on the entertainment artist Isaac Hayes. On February 26, 2003, we disposed of our 40% interest, and as a result, we are no longer participating in any revenues or expenses of the joint venture and we do not have any further obligations with regard to the joint venture. Our financial results for fiscal 2003 reflect our equity in the losses of this unconsolidated affiliate up until February 26, 2003, in addition to the transaction costs related to the divestiture. Our financial results for fiscal 2002 and fiscal 2001 reflect our equity in the losses of this unconsolidated affiliate.

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APPLICATION OF CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The following discussion and analysis of the Company's financial condition and results of operations is based upon its financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amount of assets, liabilities and expenses, and related disclosures. On an on-going basis, management evaluates its estimates and judgments. By their nature, these estimates and judgments are subject to an inherent degree of uncertainty. Management bases its estimates and judgments on historical experience, observance of trends in the industry, information provided by customers and other outside sources and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Management believes the following critical accounting policies, among others, affect its more significant judgments and estimates used in the preparation of the Company's consolidated financial statements.

Our Company's significant accounting policies are described in Note One to the consolidated financial statements included in our annual report for the year ended December 28, 2003. The accounting policies used in preparing our fiscal year 2003 consolidated condensed financial statements are the same as those described in our annual report.

We prepare our consolidated financial statements in conformity with generally accepted accounting principles in the United States of America. This requires us to make estimates and judgments that affect reported amounts and related disclosures. Actual results could differ from those estimates. We consider the following policies to be the most critical in understanding the judgments that are involved in the preparation of our consolidated financial statements and the uncertainties that could impact our financial condition, results of operations and cash flows.

We have discussed the development and selection of the following critical accounting estimates with the Audit Committee of our Board of Directors and the Audit Committee has reviewed our disclosures relating to such estimates in this Management's Discussion and Analysis.

RECOGNITION OF FRANCHISE RELATED REVENUE - Initial franchise revenue is recognized when our Company has performed substantially all of its obligations as franchisor. Franchise royalties are recognized when earned as promulgated in Statement of Financial Accounting Standards (SFAS) No. 45, "Accounting for Franchise Fee Revenue". Franchise-related revenue consists of royalty revenue and franchise fees, which include initial franchise fees and area development fees. Franchise-related revenue for fiscal 2003 was approximately \$5.7 million, a 34.8% increase when compared to franchise-related revenue of approximately \$4.2 million for the same period in 2002, primarily reflecting increased royalties. Royalties, which are based on a percent of net sales, increased 50.9%, reflecting the annualization of franchise restaurants that opened in fiscal 2002 in addition to the 18 franchise restaurants opened during fiscal 2003. There were 54 franchise-operated restaurants open at December 28, 2003, compared to 33 at December 29, 2002. During fiscal 2004, we expect to realize higher franchise-related revenue from 3 company-owned restaurants sold to a franchise partner in the fourth quarter of fiscal 2003 in addition to the opening of 20 to 25 new franchise restaurants throughout fiscal 2004.

ASSET IMPAIRMENT AND RESTRUCTURING CHARGES - In accordance with SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets", we evaluate restaurant sites and long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of restaurant sites to be held and used is measured by a comparison of the carrying amount of the restaurant site to its fair value, as determined by the discounted future net cash flows expected to be generated on a restaurant-by-restaurant basis. Any impairment recognized is the amount by which the carrying amount of the restaurant site exceeds its fair value. Restaurant sites to be disposed of are reported at the lower of their carrying amount or fair value on a restaurant-by-restaurant basis, less estimated costs to sell. Our December

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28, 2003 consolidated balance sheet reflects approximately \$1.3 million of assets held for sale, which include the land and building for our Mesquite location that was recently closed. During fiscal 2003, we recorded impairment and restructuring charges of approximately \$4.2 million related to five units, two of which were subsequently closed and two of which were subsequently sold to a franchisee. No asset impairment charges were recorded on company-owned units during fiscal 2002 or fiscal 2001.

DEFERRED TAX ASSET - Deferred taxes recognize the impact of temporary differences between the amounts of assets and liabilities recorded for financial statement purposes and such amounts measured in accordance with tax laws. Realization of the net operating loss carry forwards and other deferred tax temporary differences are contingent on future taxable earnings. During fiscal 2003, our deferred tax asset was reviewed for expected utilization using a "more likely than not" approach as required by SFAS No. 109, "Accounting for Income Taxes", by assessing the available positive and negative evidence surrounding its recoverability. We believe that the realization of the deferred tax asset is more likely than not based on the expectations that our Company will generate the necessary taxable income beginning in fiscal 2004.

RESULTS OF OPERATIONS

REVENUE

Our revenue consists of restaurant sales, franchise related revenue and licensing and other revenue. Our franchise related revenue is comprised of area development fees, initial franchise fees, and continuing royalty payments. Our area development fee consists of a non-refundable payment equal to \$10,000 per unit upon the signing of the area development agreement. Since the fee to secure the territory is non-refundable, we recognize this fee upon receipt. Our initial franchise fee is typically \$40,000 per restaurant, of which \$5,000 is recognized immediately when a franchise agreement is signed and the remaining \$35,000 is recognized upon either the signing of a lease or upon receipt of a builder's

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FISCAL YEAR 2003 COMPARED TO FISCAL YEAR 2002

Total Revenue - Total revenue of approximately \$97.7 million for fiscal 2003 increased \$6.9 million or 7.6% over revenues of approximately \$90.8 million for fiscal 2002.

Restaurant Sales - Restaurant sales increased by approximately \$5.1 million or 5.9% to approximately \$91.5 million for fiscal year 2003 from approximately \$86.4 million for fiscal year 2002. The increase in sales was due primarily to the annualization of sales on restaurants that opened late in 2002 as well as our 2003 openings.

Franchise Related Revenue - Franchise related revenue consists of royalty revenue and franchise fees, which include initial franchise fees and area development fees. Franchise related revenue for fiscal 2003 were approximately \$5.7 million, a 34.8% increase when compared to approximately \$4.2 million for the same period in 2002, primarily reflecting increased royalties. Royalties, which are based on a percent of net sales, increased 50.9%, reflecting the annualization of franchise restaurants that opened in fiscal 2002 in addition to the 18 franchise restaurants opened during fiscal 2003. There were 54 franchise operated restaurants open at December 28, 2003, compared to 33 at December 29, 2002. During fiscal 2004, we expect to realize higher franchise related revenue from three company-owned restaurants sold to a franchise partner in the fourth quarter of fiscal 2003 in addition to the opening of 20 to 25 new franchise restaurants throughout fiscal 2004.

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Licensing and Other Revenue - Licensing revenue includes royalties from a retail line of business, including sauces, seasonings and prepared meats. Other revenue includes opening assistance and training we provide to our franchise partners. For fiscal year 2003, the licensing royalty income was \$209,000, flat to fiscal 2002. During fiscal 2004, we expect to see licensing revenue remain relatively flat, due to the elimination of the refrigerated segment of our business, offset by continued market penetration of our sauces and seasonings. The amount of other revenue will be dependent on the level of opening assistance we will be required to provide during franchise openings.

Same Store Net Sales - It is our policy to include in our same store net sales base, restaurants that are open year round and have been open for at least 18 months. At the end of fiscal 2003, there were 33 restaurants included in this base. Same store net sales for fiscal 2003 decreased approximately 3.0%, compared to fiscal 2002's decrease of approximately 0.3%. We believe that the decrease in same store net sales reflects our decision, during the third quarter of fiscal 2003, to eliminate routine discounting throughout our company-owned restaurants. Although discounting during fiscal 2002 had increased restaurant traffic, the majority of the incremental sales derived had substantially lower margins. We believe that the decision to discontinue discounting was the right decision to protect our brand for the long-term. Same store net sales are expected to continue to remain soft, at a minimum, through the second quarter of 2004.

Average Weekly Net Sales - Weighted average weekly net sales for our company-owned and franchise-operated restaurants during fiscal 2003 were \$42,491 and \$47,400, respectively. During fiscal 2002, weighted average weekly net sales for our company-owned and franchise-operated restaurants were \$45,783 and \$46,642, respectively.

Food and Beverage Costs - Food and beverage costs for fiscal 2003 were approximately \$28.0 million or 30.6% of net restaurant revenue compared to approximately \$27.4 million or 31.7% of net restaurant revenue for fiscal 2002. The improvement primarily reflects a favorable pork contract and the improved pricing we received. Approximately 85% of our purchases are on contract. Contracts negotiated for 2004 overall, however, have resulted in less favorable

pricing. Our pork contract renewal resulted in a 9% contracted price increase in pork products. In addition, we recently renewed our poultry and hamburger contracts, which resulted in a 3% price increase in poultry and a 17% increase in hamburger. Our brisket contract renews in July and we are watching the beef market closely. As a result of the above negotiations, we anticipate that food costs, as a percent of net restaurant revenues, will increase approximately 80-120 basis points for fiscal 2004 over the prior year. We believe that we have an opportunity to mitigate the impact that the recently renewed food contracts have on our margin. In 2004 we will focus on increasing our adult beverage sales, which are currently 11% of our dine-in sales and on average carry 500-800 basis points higher margin than food. We are currently working with a consultant that is assisting us in developing this program, which we are expecting to roll out during the second quarter of fiscal 2004.

Labor and Benefits - Labor and benefits at the restaurant level were approximately \$27.3 million or 29.8% of net restaurant revenue in fiscal 2003 compared to approximately \$25.3 million or 29.2% of net restaurant revenue in fiscal 2002. The increase in labor and benefits as a percentage of restaurant revenue reflects a 25% increase in benefits costs, partially offset by a lower level of bonus payout at the restaurant level. Full service restaurants that operate in states without a "tip credit" (such as Minnesota) experience a higher wage rate for dining room labor than do restaurants located in states where a tip credit is available to reduce wages paid to food servers. The migration toward full service dining in the majority of our restaurants is part of our strategy for increasing unit-level revenue, but may result in higher labor costs. During fiscal 2004, we are expecting labor and benefits as a percentage of net revenues to remain relatively flat to fiscal 2003.

Operating Expenses - Operating expenses for fiscal 2003 were approximately \$23.3 million or 25.5% of net restaurant revenue, compared to approximately \$20.0 million or 23.2% of net restaurant revenue for fiscal 2002. The increase in operating expenses reflects significant investments made at the restaurant level to upgrade and repair stores that had been neglected, in addition to higher utilities related to increased gas pricing. Repair and

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maintenance costs for fiscal year 2003 were \$1.1 million compared to \$530,000 for fiscal 2002. The increase in operating expenses as a percentage of restaurant revenue for fiscal 2003, compared to fiscal 2002, was primarily due to lower average restaurant revenues against slightly higher fixed costs. During fiscal 2004, operating expenses as a percentage of net revenues are expected to decrease from the percentage in fiscal 2003, primarily due to lower levels of repairs and maintenance costs and further leverage of fixed costs.

Depreciation and Amortization - Depreciation and amortization for fiscal 2003 was approximately \$4.8 million, or 5.0% of total revenue, compared to approximately \$4.6 million, or 5.1% of total revenue for fiscal 2002. The increase in depreciation and amortization reflects investments in store openings, restaurant level enhancements, catering vehicles and continuing investments in information systems. During fiscal 2004, depreciation and amortization is expected to remain relatively flat to fiscal 2003 levels as depreciation from asset additions are offset by assets that will be fully depreciated during fiscal 2004.

Asset Impairment and Restructuring Charges - During fiscal 2003 we recorded asset impairment and restructuring charges equal to approximately \$4.2 million on five restaurant locations, two of which were subsequently sold and two of which were subsequently closed. As of December 28, 2003, we had approximately \$1.3 million of assets held for sale on our consolidated balance sheet related to one of the restaurants in Texas that was closed.

Pre-opening Expenses - Pre-opening expenses were \$543,000 or 0.6% of total revenue for fiscal 2003 compared to approximately \$1.0 million or 1.2% of total revenue for fiscal 2002. These expenses reflect the opening of three restaurants during fiscal 2003 as compared with eight in fiscal 2002. We do not anticipate opening any company-owned restaurants during fiscal 2004.

General and Administrative Expenses - General and administrative expenses totaled \$9.3 million or 9.6% of total revenue in fiscal 2003 compared to \$8.1 million or 8.9% of total revenue in fiscal 2002. The increase in general and administrative expenses reflects severance and recruiting costs related to changes in management and additions at the board level, consulting expenses associated with the development of our media plan and our new Smoke-House prototype and increases in the corporate infrastructure to support system-wide restaurant growth. During fiscal 2004, we expect general and administrative expenses to increase both in dollars and as a percentage of total revenue due to investments in the corporate infrastructure to support the growth in franchise operations in addition to our company-owned restaurant base.

Interest Expense, Net - Interest expense, net, totaled \$1.7 million or 1.7% of total revenue for fiscal 2003 compared to \$1.0 million or 1.1% of total revenue for fiscal 2002. This line item represents interest expense from capital lease obligations, notes payable and financing lease obligations. The increase in expense from fiscal 2002 to fiscal 2003 is the result of lower capitalization of construction period interest on fewer openings in 2003 than in 2002. As a result of no anticipated openings of company-owned restaurants for fiscal 2004, in addition to our levels of fixed rate debt, for fiscal 2004, we are expecting interest expense to remain flat to fiscal 2003 levels.

Other Expense, Net - Other expense, net of approximately \$667,000 reflects losses related to expenses of an unopened site and early extinguishments of debt associated with the early payoff of a note, partially offset by gains attributable to the sale of three units in Georgia to a franchisee. In comparison, during fiscal 2002 we realized other income of approximately \$423,000 related to the gains attributable to the sale of three units in Wisconsin to a franchisee.

Equity in Loss from Unconsolidated Affiliate - Until February 26, 2003, we were a 40% participant in a joint venture to operate themed restaurant concepts based on the entertainment artist Isaac Hayes. Pursuant to an agreement governing the joint venture, the participants in the joint venture formed a Delaware limited liability company named FUMUME, LLC. On February 26, 2003, we disposed of our 40% interest in FUMUME, LLC. The equity in loss from unconsolidated affiliate was \$2.2 million for fiscal 2003, reflecting losses in the Isaac Hayes Blues clubs, in addition to transaction costs associated with our divestiture of those clubs. We are no longer participating in any revenue or expenses of the joint venture and we do not have any further obligations with regard to the joint venture. The equity in loss for 2002 was \$6.0 million.

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Benefit from income taxes - Our Company realized a benefit from income taxes during fiscal 2003 of \$1.8 million, which includes the recognition of the net operating loss carry forwards created in the year ended December 28, 2003 that can be used to reduce future tax liabilities. Realization of the net operating loss carry forwards and other deferred tax timing differences is contingent on future taxable earnings. Our deferred tax asset was reviewed for expected utilization using a "more likely than not" approach as required by SFAS No. 109, "Accounting for Income Taxes", by assessing the available positive and negative evidence surrounding the recoverability of the deferred tax asset. We believe that the realization of the deferred tax asset is more likely than not based on the expectations that our Company will generate the necessary taxable income beginning in fiscal year 2004.

Net loss / Diluted Net Loss per Share - As a result of the factors above, we realized a net loss for fiscal 2003 of \$2.9 million, or \$0.25 per diluted share, on 11,771,584 weighted average shares outstanding, compared to a net loss of \$928,000, or \$0.08 per diluted share, on 11,335,000 weighted average shares outstanding for fiscal 2002.

FISCAL YEAR 2002 COMPARED TO FISCAL YEAR 2001

Total Revenue - Total revenue of approximately \$90.8 million for fiscal 2002 increased 3.6% over revenue of approximately \$87.7 million for fiscal 2001.

Restaurant Sales - Restaurant sales increased by approximately \$1.0 million or 1.2% to approximately \$86.4 million for fiscal year 2002 from approximately \$85.4 million for fiscal year 2001. The increase in revenue was due primarily to an additional eight restaurants opened during fiscal 2002, the contribution of a full year of revenue from restaurants which were open for only part of 2001, partially offset by the sale of five company restaurants to franchisees and a decrease in revenue from restaurants open for all of both periods. During fiscal 2002, we increased menu prices an average of 0.5%.

Franchise Related Revenue - Franchise related revenue consists of royalty revenue and franchise fees, which include initial franchise fees and area development fees. Franchise related revenue for fiscal 2002 were approximately \$4.2 million, a 100% increase when compared to franchise related revenues of approximately \$2.1 for the same period in 2001, primarily reflecting an increase in royalties due to franchise openings. There were 33 franchise-operated restaurants open at December 29, 2002, compared to 19 at December 30, 2001.

Licensing Revenue - Licensing revenue includes royalties from a retail line of business, including sauces, seasonings and prepared meats. For fiscal year 2002, the licensing royalty income was \$210,000, compared to \$192,000 for the same period in 2001.

Same Store Net Sales - It is our policy to include in our same store sales base, restaurants that are open year round and that have been open more than 18 months. At the end of fiscal 2002, there were 28 restaurants included in this base. Same store net sales for fiscal 2002 decreased approximately 0.3%, compared to fiscal 2001's increase of approximately 2.9%. We believe that the decrease in same store net sales was a result of a difficult economic environment during 2002.

Average Weekly Sales - Weighted average weekly volume for our company-owned restaurants was \$45,783 during 2002 and \$46,642 for franchise-operated restaurants. Weighted average weekly volume for our company-owned restaurants was \$46,429 during 2001 and \$45,190 for franchise-operated restaurants.

Food and Beverage Costs - Food and beverage costs for fiscal 2002 were approximately \$27.4 million or 31.7% of net restaurant revenue compared to approximately \$27.0 million or 31.6% of net restaurant revenue for fiscal 2001. An increase in the price of pork products earlier in 2002 was offset by decreases in other commodity costs, including beef and chicken.

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Labor and Benefits - Labor and benefits were \$25.3 million or 29.2% of net restaurant revenue in fiscal 2002 compared to \$23.8 million or 27.9% of net restaurant revenue in fiscal 2001. The increase in labor and benefits as a percentage of net restaurant revenue is primarily due to decreased efficiencies in scheduling and managing labor hours, increases in benefits costs and additional staffing in preparation for new restaurant openings. Full service restaurants that operate in states without a "tip credit" (such as Minnesota) experience a higher wage rate for dining room labor than do restaurants located in states where a tip credit is available to reduce wages paid to food-servers. The migration toward full service dining in most of our restaurants is part of our strategy for increasing unit-level revenue, but results in higher labor costs.

Operating Expenses - Operating expenses for fiscal 2002 were \$20.0 million or 23.2% of net restaurant revenue, compared to \$19.2 million or 22.4% of net restaurant revenue for fiscal 2001. The dollar increase in operating expenses was related to the increased number of restaurants. The increase in operating expenses as a percentage of net restaurant revenue in fiscal 2002, compared to fiscal 2001, was primarily due to lower average restaurant revenues against slightly higher fixed costs.

Depreciation and Amortization - Depreciation and amortization for fiscal 2002 was approximately \$4.6 million or 5.1% of total revenue, compared to

approximately \$4.5 million or 5.1% of total revenue in fiscal 2001. The slight increase in depreciation and amortization expense is the result of construction costs of new units opened in fiscal 2002.

Pre-opening Expenses - Pre-opening expenses were approximately \$1.0 million for 2002 compared to approximately \$629,000 for fiscal 2001. These expenses reflect the opening and conversion of eight new restaurants in fiscal 2002 compared to six new restaurants in fiscal 2001.

General and Administrative Expenses - General and administrative expenses totaled approximately \$8.1 million or 8.9% of total revenue in fiscal 2002 compared to approximately \$6.4 million or 7.3% of total revenue in fiscal 2001. The dollar increase reflects an increase in the corporate infrastructure to support restaurant growth.

Interest Expense, Net - Interest expense, net, totaled approximately \$1.0 million or 1.1% of total revenue for fiscal 2002 compared to approximately \$1.4 million or 1.6% of total revenue for fiscal 2001. This line item primarily represents interest expense from capital lease obligations, a line of credit, notes payable and financing lease obligations, and interest income from notes receivable our Company holds with its franchisees. The decrease in interest expense from fiscal 2001 was primarily due to additional interest income received via notes receivable our Company holds with franchisees, as well as a decrease in interest expense on our existing borrowings from lower interest rates.

Other Income - During fiscal 2002, we recorded a gain on the sale of property and other income of \$423,000, or 0.5% of total revenue. This compares to \$367,000, or 0.4% of total revenue for fiscal 2001. These gains are attributable to various sales of property, partially offset by losses on disposals of property.

Equity in Loss from Unconsolidated Affiliate - The equity in loss from unconsolidated affiliate was \$6.0 million, or 6.6% of total revenue for fiscal 2002. This compares to \$1.0 million, or 1.2% of total revenue for fiscal 2001. These losses relate to our 40% investment in FUMUME, LLC. Effective June 1, 2001, Famous Dave's Ribs-U, Inc., our wholly-owned subsidiary, entered into a joint venture with Memphis-based Lifestyle Ventures, LLC, H&H Holding Company, LLC and another investor to develop a themed restaurant concept based on the entertainment artist Isaac Hayes. Pursuant to the agreement governing the joint venture, the participants in the joint venture formed a Delaware limited liability company named FUMUME, LLC. FUMUME, LLC opened its first location in Chicago in June 2001 and its second location in Memphis, Tennessee in October 2001. Each location is structured as a separate Delaware limited liability company, each of which is wholly owned by FUMUME, LLC.

In exchange for a 40% interest in FUMUME, LLC, our Company agreed to contribute: (i) \$825,507 in working capital, (ii) the assets comprising Famous Dave's Ribs and Blues Club in Chicago and (iii) certain rights to use Famous Dave's various licensed marks. Our Company had agreed to reimburse FUMUME, LLC for operating losses incurred at the Memphis and Chicago clubs.

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This obligation terminated February 26, 2003 upon our disposition of our 40% interest in FUMUME, LLC. See Footnote 5.

Benefit from income taxes - Our Company realized a benefit from income taxes during fiscal 2002 of approximately \$1.2 million, which includes the recognition of the net operating loss carry-forwards created in the year ended December 29, 2002 that can be used to reduce future tax liabilities. The tax benefit of approximately \$4.0 million recognized in 2001 was primarily due to the reduction of a valuation allowance established in previous years, which related to the Company's net operating loss carry-forward.

Net Loss / Diluted Net Loss per Share - As a result of the factors above, we realized a net loss for fiscal 2002 of approximately \$928,000 or \$0.08 per

diluted share on 11,335,000 weighted average shares outstanding, compared to net income of approximately \$8.1 million or \$0.75 per diluted share on 10,879,000 weighted average shares outstanding for fiscal 2001.

ACCOUNTING PRONOUNCEMENTS AND PASSED LEGISLATION

In May 2003, the Financial Accounting Standards Board (FASB) issued SFAS 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity". This statement establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances). Many of those instruments were previously classified as equity. The changes in this statement will result in a more complete depiction of an entity's liabilities and equity and will, thereby, assist investors and creditors in assessing the amount, timing, and likelihood of potential future cash outflows and equity share issuances. Reliability of accounting information will be improved by providing a portrayal of an entity's capital structure that is unbiased, verifiable, and more representational than information reported prior to issuance of this statement. This statement is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. We currently do not have instruments impacted by the adoption of this Statement and therefore the adoption did not have an effect on our consolidated financial position, results of operations or cash flows.

In January 2003, the FASB issued Interpretation No. 46 (FIN 46), "Consolidation of Variable Interest Entities". FIN 46 is an interpretation of Accounting Research Bulletin No. 51, "Consolidated Financial Statements", and addresses consolidation of business enterprises of variable interest entities. FIN 46 applies immediately to variable interest entities created or obtained after January 31, 2003 and it applies in the first fiscal year or interim period beginning after June 15, 2003, to variable interest entities in which an enterprise holds a variable interest that it acquired before February 1, 2003. During fiscal 2003 we sold 3 of our Atlanta stores to a franchisee, and recorded a note receivable for approximately \$1.3 million. We reviewed the transaction in accordance with FIN 46, and determined that we did not have a variable interest entity that would require consolidation under FIN 46.

On July 30, 2002, President Bush signed into law the Sarbanes-Oxley Act of 2002 (the "Act"), which immediately impacts Securities and Exchange Commission registrants, public accounting firms, lawyers and securities analysts. This legislation is the most comprehensive since the passage of the Securities Act of 1933 and Securities Exchange Act of 1934. It has far reaching effects on the standards of integrity for corporate management, board of directors, and executive management. The Act will require additional disclosures, certifications and procedures. We do not expect any material adverse effect on our company as a result of the passage of this legislation.

In November 2002, the FASB issued FIN 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others". FIN 45 addresses the disclosure requirements of a guarantor in its interim and annual financial statements about its obligations under certain guarantees that it has issued. FIN 45 also requires a guarantor to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The disclosure requirements of FIN 45 were effective for our Company for the year ending December 31, 2002. The liability recognition

requirements will be applicable prospectively to all guarantees issued or modified after January 1, 2003. We currently do not have guarantees within the scope of this pronouncement, and therefore this pronouncement did not have a material impact on our company's financial position or results of operations.

In June 2002, the FASB issued Statement SFAS No. 146, "Accounting for Costs

Associated with Exit or Disposal Activities." SFAS No. 146 requires the recognition of a liability for a cost associated with an exit or disposal activity when the liability is incurred versus the date our Company commits to an exit plan. In addition, SFAS No. 146 states the liability should be initially measured at fair value. The requirements of SFAS No. 146 are effective for exit or disposal activities that are initiated after December 31, 2002. During fiscal year 2003, our Company incurred approximately \$558,000 in restructuring disposal expenses related to the closing of two units in Texas. There were no costs associated with disposal or exit activity in 2002 or 2001.

FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

As of December 28, 2003, our Company held cash and cash equivalents of approximately \$10.0 million compared to approximately \$9.5 million as of December 29, 2002.

Our working capital was approximately \$9.0 million for the year ended December 28, 2003 as compared to approximately \$5.8 million at December 29, 2002. Our quick ratio, which measures our immediate short-term liquidity, was 1.59 at December 28, 2003 compared to 1.35 at December 29, 2002. The year over year change in our working capital and quick ratio was primarily due to cash generated from operations.

Net cash provided by operations for each of the last three fiscal years was approximately \$6.4 million in fiscal 2003, \$9.5 million in fiscal 2002 and \$7.8 million in fiscal 2001. Cash generated in fiscal 2003 was primarily from a decrease in prepaid expenses and an increase in other current liabilities, offset by an increase in accounts receivable and a decrease in accounts payable. During fiscal 2003, we took advantage of cash discounts offered by our vendors and decreased accounts payable by approximately \$1.6 million. For fiscal 2002, sources of cash generation were primarily from increased accounts payable and decreases in accounts receivable. Net cash provided by operations during fiscal 2001 was primarily from net income.

Net cash used for investing activities for each of the last three fiscal years was approximately \$5.6 million, \$5.7 million and \$8.2 million. In fiscal 2003, we used cash of \$2.1 million to fund losses and exit from our 40% FUMUME, LLC partnership and \$4.3 million for capital expenditures on construction of three new company-owned restaurants and to upgrade existing facilities. The use of cash was partially offset by payments on notes receivable and cash proceeds from the sale of assets. During fiscal 2002, we used approximately \$1.3 million to fund the losses in FUMUME, LLC and approximately \$9.5 million on capital expenditures on eight company-owned restaurants. These uses of cash were partially offset by approximately \$2.9 million cash provided by payments on notes receivable from financing arrangements with franchisees. During fiscal 2001, we used approximately \$2.8 million to fund the losses in FUMUME, LLC, approximately \$6.2 million for capital expenditures and leasehold improvements on the construction of six new company-owned restaurants and to upgrade existing facilities partially offset by proceeds from the sale of one existing unit.

Net cash (used for) provided by financing activities was approximately (\$323,000) in fiscal 2003 approximately (\$1.7) million in 2002 and approximately \$5.9 million for fiscal 2001. During fiscal 2003 and 2002, payments on long-term debt and capital lease obligations were the primary uses of cash partially offset by proceeds from stock option exercises. Net cash provided by financing activities in fiscal 2001 was primarily from the exercise of stock options and the issuance of common stock. On November 12, 2001, our Company issued 1,000,000 shares of common stock in a private equity placement at a value of \$6.00 per share, and received net cash proceeds after commissions and expenses of approximately \$5.3 million. The proceeds were used primarily to develop new restaurants and for general corporate purposes.

At December 30, 2001, we were a party to a credit agreement with a bank that provided approximately \$4.5 million of borrowing capability to us, of which approximately \$100,000 was outstanding at December 31, 2001. This agreement was

secured by substantially all of our property, and in addition was guaranteed by and secured by certain of the assets of our former Chairman, David Anderson. For fiscal year 2001, the credit agreement carried an interest rate of 4% above the prime rate, and provided for borrowing up to a maximum of 50% of the value of a collateral pool which consisted of our property and certain of the property pledged to secure the credit agreement by Mr. Anderson. Total availability on this agreement as of December 30, 2001 was \$1,680,000 due to collateral limits. The credit agreement was paid off in January of fiscal 2002.

Under an agreement entered into in 2001, our Company was obligated to reimburse FUMUME, LLC for operating losses incurred at the Isaac Hayes Entertainment clubs in Memphis and Chicago. Total cash funding under this obligation was \$365,000 in 2003, \$1.2 million in 2002 and \$1.0 million in 2001. On February 26, 2003 we disposed of our 40% interest in FUMUME, LLC and, at the same time, terminated our cash funding obligation. On March 21, 2003 we completed a \$1.6 million transaction with the landlord at the Chicago location that terminated our obligation under the lease. Losses of approximately \$2.2 million related to the exit of this investment were recorded during fiscal 2003.

When we continue our expansion, we anticipate that additional financing will likely be required. We anticipate that future development and expansion will be real estate funded or financed primarily through currently held cash and short-term investments, and proceeds from forms of financing such as leases, mortgages or other credit facilities. There are no assurances, however, that additional financing required for expansion will be available on terms acceptable or favorable to us. We do not anticipate financing through the sale of additional equity.

In addition to commitments we have related to our lease obligations, we also have required payments to be made on our outstanding debt. The following table provides aggregate information about our contractual payment obligations and the periods in which payments are due:

Payments Due by Period
(in thousands)

| Contractual Obligations | Total | 2004 | 2005 | 2006 | 2007 | 2008 | Thereafter |
|-------------------------|-----------|----------|----------|----------|----------|----------|------------|
| Long Term Debt | \$ 12,707 | \$ 358 | \$ 392 | \$ 427 | \$ 466 | \$ 507 | \$ 10,557 |
| Financing Leases | 4,500 | --- | --- | --- | --- | --- | 4,500 |
| Capital Leases | 493 | 388 | 97 | 8 | --- | --- | --- |
| Operating Leases | 44,823 | 2,530 | 2,587 | 2,674 | 2,666 | 2,639 | 31,727 |
| Total | \$ 62,523 | \$ 3,276 | \$ 3,076 | \$ 3,109 | \$ 3,132 | \$ 3,146 | \$ 46,784 |

See Notes 6, 7, 8 and 14 to our Consolidated Financial Statements included in this Annual Report on Form 10-K for details of our contractual obligations.

OFF-BALANCE SHEET ARRANGEMENTS

Our Company does not have any off-balance sheet arrangements.

INCOME TAXES

At December 28, 2003, we had federal and state net operating loss carry forwards ("NOL's") for tax reporting purposes of approximately \$19.0 million and \$13.3 million respectively, which if not used will begin to expire in 2011. In addition, we had tax credit carryforwards of approximately \$1.3 million, which if not used, will begin to expire in 2011. Future changes in ownership, if any, may place limitations on the use of these NOL's.

INFLATION

The primary inflationary factors affecting our operations include food and

beverage and labor costs. In addition, our leases require us to pay taxes, maintenance, repairs and utilities and these costs are subject to inflationary increases. We are also subject to interest rate changes based on market conditions.

We believe low inflation rates have contributed to relatively stable costs. There is no assurance, however, that low inflation rates will continue.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our Company's financial instruments include cash and cash equivalents and long-term debt. Our Company includes as cash and cash equivalents certificates of deposits and all other investments with original maturities of three months or less when purchased and which are readily convertible into known amounts of cash. Our Company's cash and cash equivalents are not subject to significant interest rate risk due to the short maturities of these instruments. We have no derivative financial instruments or derivative commodity instruments in our cash and cash equivalents. The total outstanding long-term debt of our Company as of December 28, 2003 was \$12.7 million. Of the outstanding long-term debt, approximately \$1.3 million consists of a variable interest rate while the remainder was subject to a fixed interest rate. Our Company does not see the variable interest rate long-term debt as a significant interest rate risk. Some of the food products purchased by us are effected by commodity pricing and are therefore, subject to price volatility caused by weather, production problems, delivery difficulties and other factors that are outside of our control. To mitigate this risk in part, we have fixed price purchase commitments from our vendors. In addition, we believe that substantially all of our food is available from alternate sources which helps to control food commodity risks. We believe we have the ability to increase or vary menu options offered in response to a food product price increase.

ITEM 8. CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements of Famous Dave's of America, Inc. are included herein, beginning at page F-1.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

On September 26, 2002, the Company dismissed Virchow, Krause & Company, LLP, which had previously served as the Company's independent accountants.

The reports of the Company's principal accountant on the consolidated financial statements of the Company for the past two fiscal years contained no adverse opinion or disclaimer of opinion and were not qualified or modified as to uncertainty, audit scope or accounting principles.

The Company's audit committee and Board of Directors participated in, and approved the decision to, change independent accountants on September 26, 2002.

In connection with its audit of the consolidated financial statements for the 2001 and 2000 fiscal years ending December 30, 2001 and December 31, 2000, respectively, and through September 26, 2002, there were no disagreements with Virchow, Krause & Company, LLP on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of Virchow, Krause & Company, LLP, would have caused Virchow, Krause & Company, LLP to make reference to such disagreements in their report on the financial statements for such years.

ITEM 9A. CONTROLS AND PROCEDURES

Under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(c) promulgated under the Securities Exchange Act of

1934, as amended, as of the end of the period covered by this report. Based on this evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures are effective.

There have been no significant changes (including corrective actions with regard to significant deficiencies or material weaknesses) in our internal controls or in other factors that could significantly affect these controls subsequent to the date of the evaluation referenced above.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Information in response to this Item is incorporated herein by reference to our definitive proxy statement to be filed pursuant to Regulation 14A within 120 days after the end of the fiscal year covered by this form 10-K. The Company has adopted a Code of Ethics applicable to its CEO, CFO and Controller. The Code of Ethics is available on our website at www.famousdaves.com and a copy is available free of charge to anyone requesting it.

ITEM 11. EXECUTIVE COMPENSATION

Information in response to this Item is incorporated herein by reference to our definitive proxy statement to be filed pursuant to Regulation 14A within 120 days after the end of the fiscal year covered by this form 10-K.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information in response to this Item is incorporated herein by reference to our definitive proxy statement to be filed pursuant to Regulation 14A within 120 days after the end of the fiscal year covered by this form 10-K.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information in response to this Item is incorporated herein by reference to our definitive proxy statement to be filed pursuant to Regulation 14A within 120 days after the end of the fiscal year covered by this form 10-K.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this item appears in our definitive proxy statement for our 2004 annual meeting of shareholders under the caption "Fees billed to Company by Its Independent Auditors," which information is incorporated herein by reference.

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PART IV

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

(a) Exhibits.

See "exhibit index" on the page following the consolidated financial statements and related footnotes.

(b) Reports on Form 8-K.

During the Fourth Quarter of fiscal 2003, the Company filed four current reports on Form 8-K as follows:

On October 6, 2003, we filed a Current Report on Form 8-K dated October 2, 2003 under Item 7 and 12, releasing preliminary financial information related to the Third Quarter of fiscal 2003.

On October 23, 2003, we filed a Current Report on Form 8-K dated October

21, 2003 under Item 7 and 12, releasing financial information related to the Third Quarter of fiscal 2003, including certain non-GAAP financial measures.

On November 19, 2003, we filed a Current Report on Form 8-K dated November 17, 2003 under Item 5 and 7, announcing the addition of Diana Garvis Purcel as Famous Dave's new Chief Financial Officer, effective November 19, 2003.

On December 16, 2003, we filed a Current Report on Form 8-K dated December 15, 2003 under Item 5 and 7, announcing that David W. Anderson was confirmed by the U.S. Senate as Assistant Secretary of the U.S. Department of the Interior and Indian Affairs, and resigned as Chairman of the Board in connection with the confirmation. In addition, K. Jeffrey Dahlberg was elected Chairman of the Board, and F. Lane Cardwell, Jr. was elected to the Board of Directors to fill the vacancy created by Mr. Anderson's resignation.

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INDEPENDENT AUDITORS' REPORT

The Board of Directors and Shareholders
Famous Dave's of America, Inc.:

We have audited the accompanying consolidated balance sheets of Famous Dave's of America, Inc. and subsidiaries (the Company) as of December 28, 2003 and December 29, 2002, and the related consolidated statements of operations, shareholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Famous Dave's of America, Inc. and subsidiaries as of December 28, 2003 and December 29, 2002, and the consolidated results of their operations and their consolidated cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

/s/ GRANT THORNTON LLP

Minneapolis, Minnesota
February 6, 2004

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INDEPENDENT AUDITORS' REPORT

The Audit Committee, Board of Directors and Shareholders
Famous Dave's of America, Inc.:

We have audited the accompanying consolidated statements of operations, shareholders' equity and cash flows of Famous Dave's of America, Inc. and subsidiaries for the year ended December 30, 2001. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated results of operations and cash flows of Famous Dave's of America, Inc. and subsidiaries for the year ended December 30, 2001, in conformity with accounting principles generally accepted in the United States of America.

/s/ VIRCHOW, KRAUSE & COMPANY, LLP

Minneapolis, Minnesota
January 30, 2002

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
DECEMBER 28, 2003 AND DECEMBER 29, 2002
(IN THOUSANDS, EXCEPT SHARE DATA)

| | DECEMBER 28, 2003 ----- | DECEMBER 29, 2002 ----- |
|--|-------------------------------|-------------------------------|
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 9,964 | \$ 9,473 |
| Accounts receivable, net | 1,661 | 1,026 |
| Inventories | 1,599 | 1,775 |
| Prepaid expenses and other current assets | 3,126 | 1,276 |
| | ----- | ----- |
| TOTAL CURRENT ASSETS | 16,350 | 13,550 |
| PROPERTY, EQUIPMENT AND LEASEHOLD IMPROVEMENTS, NET | 47,147 | 51,861 |
| OTHER ASSETS: | | |
| Notes receivable, less current portion | 2,395 | 1,364 |
| Deferred tax asset, less current portion | 6,938 | 7,014 |
| Other assets, net | 937 | 1,028 |
| | ----- | ----- |
| | \$ 73,767 | \$ 74,817 |
| | ===== | ===== |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| CURRENT LIABILITIES: | | |
| Current portion of long term debt | \$ 358 | \$ 387 |
| Current portion of capital leases | 388 | 708 |
| Accounts payable | 2,035 | 3,459 |
| Other current liabilities | 4,528 | 3,227 |
| | ----- | ----- |
| TOTAL CURRENT LIABILITIES | 7,309 | 7,781 |
| LONG-TERM LIABILITIES: | | |
| Long-term debt, less current portion | 12,349 | 12,422 |
| Capital leases, less current portion | 105 | 432 |
| Financing leases | 4,500 | 4,500 |
| Other liabilities, net | 2,632 | 2,390 |
| | ----- | ----- |
| TOTAL LIABILITIES | 26,895 | 27,525 |
| | ----- | ----- |
| SHAREHOLDERS' EQUITY: | | |
| Common stock, \$.01 par value, 100,000,000 shares authorized, 12,157,782 and 11,388,295 shares issued and outstanding | 122 | 114 |
| Additional paid-in capital | 56,692 | 54,222 |
| Accumulated deficit | (9,942) | (7,044) |
| | ----- | ----- |
| TOTAL SHAREHOLDERS' EQUITY | 46,872 | 47,292 |
| | ----- | ----- |
| | \$ 73,767 | \$ 74,817 |
| | ===== | ===== |

See accompanying notes to consolidated financial statements.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

| | DECEMBER 28, 2003 | DECEMBER 29, 2002 | DECEMBER 30, 2001 |
|--|----------------------|----------------------|----------------------|
| | ----- | ----- | ----- |
| REVENUE: | | | |
| Restaurant sales, net | \$ 91,500 | \$ 86,378 | \$ 85,360 |
| Franchise royalty revenue | 4,567 | 3,027 | 1,270 |
| Franchise fee revenue | 1,139 | 1,205 | 851 |
| Licensing and other revenue | 534 | 210 | 192 |
| | ----- | ----- | ----- |
| TOTAL REVENUE | 97,740 | 90,820 | 87,673 |
| | ----- | ----- | ----- |
| COSTS AND EXPENSES: | | | |
| Food and beverage costs | 28,014 | 27,355 | 26,980 |
| Labor and benefits | 27,586 | 25,252 | 23,834 |
| Operating expenses | 23,376 | 20,009 | 19,158 |
| Total depreciation and amortization | 4,840 | 4,630 | 4,463 |
| Asset impairment and restructuring charges | 4,238 | --- | --- |
| Pre-opening expenses | 543 | 1,040 | 629 |
| General and administrative | 9,336 | 8,064 | 6,400 |
| | ----- | ----- | ----- |
| TOTAL COSTS AND EXPENSES | 97,933 | 86,350 | 81,464 |
| | ----- | ----- | ----- |
| (LOSS) INCOME FROM OPERATIONS | (193) | 4,470 | 6,209 |
| | ----- | ----- | ----- |
| OTHER INCOME (EXPENSE): | | | |
| Interest expense, net | (1,661) | (1,038) | (1,439) |
| Other income (expense), net | (667) | 423 | 367 |
| Equity in loss of unconsolidated affiliate | (2,155) | (5,994) | (1,029) |
| | ----- | ----- | ----- |
| TOTAL OTHER EXPENSE | (4,483) | (6,609) | (2,101) |
| | ----- | ----- | ----- |
| (LOSS) INCOME BEFORE INCOME TAXES | (4,676) | (2,139) | 4,108 |
| INCOME TAX BENEFIT | 1,778 | 1,211 | 4,010 |
| | ----- | ----- | ----- |
| NET (LOSS) INCOME | \$ (2,898) | \$ (928) | \$ 8,118 |
| | ===== | ===== | ===== |
| BASIC NET (LOSS) INCOME PER COMMON SHARE | \$ (0.25) | \$ (0.08) | \$ 0.81 |
| | ===== | ===== | ===== |
| DILUTED NET (LOSS) INCOME PER COMMON SHARE | \$ (0.25) | \$ (0.08) | \$ 0.75 |
| | ===== | ===== | ===== |
| WEIGHTED AVERAGE COMMON SHARES OUTSTANDING - BASIC | 11,771,584 | 11,334,997 | 9,973,227 |
| | ===== | ===== | ===== |
| WEIGHTED AVERAGE COMMON SHARES OUTSTANDING - DILUTED | 11,771,584 | 11,334,997 | 10,879,233 |
| | ===== | ===== | ===== |

See accompanying notes to consolidated financial statements.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
FOR THE YEARS ENDED DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001
(IN THOUSANDS)

| | Common Stock | | Additional Paid-in Capital | Accumulated Deficit | Total |
|---|--------------|--------|----------------------------------|------------------------|-----------|
| | Shares | Amount | | | |
| BALANCE - DECEMBER 31, 2000 | 9,346 | \$ 93 | \$ 44,202 | \$(14,234) | \$ 30,061 |
| Issuance of common stock (net of expenses of \$678) | 1,000 | 10 | 5,312 | --- | 5,322 |
| Exercise of stock options | 774 | 8 | 1,881 | --- | 1,889 |
| Exercise of warrants | 60 | 1 | 298 | --- | 299 |
| Tax benefit for stock options exercised | --- | --- | 1,000 | --- | 1,000 |
| Net income | --- | --- | --- | 8,118 | 8,118 |
| BALANCE - DECEMBER 30, 2001 | 11,180 | 112 | 52,693 | (6,116) | 46,689 |
| Issuance of common stock | 26 | --- | 206 | --- | 206 |
| Exercise of stock options | 137 | 1 | 305 | --- | 306 |
| Exercise of warrants | 45 | 1 | 270 | --- | 271 |
| Tax benefit for stock options exercised | --- | --- | 707 | --- | 707 |
| Options issued below market price | --- | --- | 41 | --- | 41 |
| Net loss | --- | --- | --- | (928) | (928) |
| BALANCE - DECEMBER 29, 2002 | 11,388 | 114 | 54,222 | (7,044) | 47,292 |
| Exercise of stock options | 770 | 8 | 2,027 | --- | 2,035 |
| Tax benefit for stock options exercised | --- | --- | 443 | --- | 443 |
| Net loss | --- | --- | --- | (2,898) | (2,898) |
| BALANCE - DECEMBER 28, 2003 | 12,158 | \$ 122 | \$ 56,692 | \$ (9,942) | \$ 46,872 |

See accompanying notes to consolidated financial statements.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 28, 2003, DECEMBER 29, 2002, AND DECEMBER 30, 2001
(IN THOUSANDS)

| | 2003 | 2002 | 2001 |
|--|-----------|----------|----------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Net (loss) income | \$(2,898) | \$ (928) | \$ 8,118 |
| Adjustments to reconcile net (loss) income to cash flows provided by operations: | | | |
| Depreciation and amortization | 4,840 | 4,630 | 4,463 |
| Gain on disposal of property | (112) | (549) | (155) |
| Asset impairment and restructuring charges | 3,687 | --- | --- |
| Deferred tax asset | (1,778) | (1,211) | (4,010) |
| Deferred rent | 568 | 630 | 506 |
| Equity in loss of unconsolidated affiliate | 2,155 | 5,994 | 1,029 |
| Other noncash items effecting earnings | 67 | --- | --- |
| Changes in operating assets and liabilities: | | | |
| Accounts receivable, net | (648) | 440 | (896) |
| Inventories | (42) | (506) | (83) |
| Prepays and other current assets | 547 | (70) | (543) |
| Deposits | 60 | 36 | 245 |
| Accounts payable | (1,635) | 1,010 | (1,259) |
| Other current liabilities | 1,625 | (6) | 393 |
| Cash flows provided by operations | 6,436 | 9,470 | 7,808 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Proceeds from sale of property, equipment, and leasehold improvements | 685 | 3,083 | 870 |
| Purchases of property, equipment and leasehold improvements | (4,321) | (9,490) | (6,168) |
| Investment and repayments of advances in unconsolidated affiliate | (2,125) | (1,255) | (2,772) |
| Advances on notes receivable | --- | (941) | (167) |
| Payments received on notes receivable | 139 | 2,891 | 68 |
| Cash flows used for investing activities | (5,622) | (5,712) | (8,169) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Payments for debt issuance costs | (9) | (44) | (35) |

| | | | |
|--|----------|----------|----------|
| Net payments on line of credit | --- | (100) | (444) |
| Proceeds from capital lease obligations | --- | --- | 1,013 |
| Payments on long term debt | (1,703) | (1,153) | (1,233) |
| Payments on capital lease obligations | (646) | (963) | (947) |
| Proceeds from exercise of stock options and warrants | 2,035 | 577 | 2,188 |
| Proceeds from issuance of common stock, net | --- | --- | 5,322 |
| | ----- | ----- | ----- |
| Cash flows (used for) provided by financing activities | (323) | (1,683) | 5,864 |
| | ----- | ----- | ----- |
| INCREASE IN CASH AND CASH EQUIVALENTS | 491 | 2,075 | 5,503 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 9,473 | 7,398 | 1,895 |
| | ----- | ----- | ----- |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ 9,964 | \$ 9,473 | \$ 7,398 |
| | ===== | ===== | ===== |

See accompanying notes to consolidated financial statements.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(1) NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES

NATURE OF BUSINESS - We, Famous Dave's of America, Inc. ("Famous Dave's" or the "Company"), were incorporated in Minnesota on March 14, 1994. We develop, own, operate and franchise restaurants under the name "Famous Dave's". At December 28, 2003, we had 38 company-owned restaurants and 54 franchise-operated restaurants in 23 states, and an additional 147 signed franchise-operated development agreements with 15 of them in various stages of development.

PRINCIPLES OF CONSOLIDATION - The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. Any inter-company transactions and balances have been eliminated in consolidation.

MANAGEMENT'S USE OF ESTIMATES - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

FINANCIAL INSTRUMENTS - Due to their short-term nature, the carrying value of our current financial assets and liabilities approximates their fair value. The fair value of long-term debt approximates the carrying amounts based upon our expected borrowing rate for debt with similar remaining maturities and comparable risk.

SEGMENT REPORTING - We have company-owned and franchise-operated restaurants in the United States, and operate within the single industry segment of casual dining. Because we manage both types of restaurants in a similar manner and allocate resources to each based upon their relative size to the company we have aggregated our operating segments into a single reporting segment.

FISCAL YEAR - Our fiscal year ends on the Sunday nearest December 31st of each year. Our fiscal year is generally 52 weeks; however it periodically consists of 53 weeks. The fiscal years ended December 28, 2003 (fiscal 2003), December 29, 2002 (fiscal 2002) and December 30, 2001 (fiscal 2001) were all 52 weeks.

CASH AND CASH EQUIVALENTS - Cash equivalents include certificates of deposit and all other investments with original maturities of three months or less or which are readily convertible into known amounts of cash.

ACCOUNTS RECEIVABLE - We provide an allowance for uncollectible accounts on accounts receivable. The allowance for uncollectible accounts was \$98,438 and \$125,000 at December 28, 2003 and December 29, 2002, respectively. We believe all accounts receivable in excess of the allowance are fully collectible. If accounts receivable in excess of the provided allowance are determined uncollectible, they are charged to expense in the year that determination is made.

INVENTORIES - Inventories consist principally of food, beverages and retail goods, and are recorded at the lower of cost (first-in, first-out) or market.

PROPERTY, EQUIPMENT AND LEASEHOLD IMPROVEMENTS - Property, equipment and leasehold improvements are recorded at cost. Improvements are capitalized while repair and maintenance costs are charged to operations when incurred. Furniture, fixtures, equipment and antiques are depreciated or amortized using the straight-line method over estimated useful lives ranging from 3-7 years, while buildings are depreciated over 30 years. Leasehold improvements are amortized using the straight-line method over the shorter of the lease term, including renewal options, or the estimated useful life of the assets.

DEBT ISSUANCE COSTS - Debt issuance costs are amortized to interest expense over the term of the related financing on a straight-line basis, which approximates the interest method.

CAPITALIZED INTEREST - Interest costs capitalized during the construction period of restaurants were approximately \$122,000, \$441,000, and \$314,000 for fiscal 2003, 2002 and 2001, respectively.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(1) NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ADVERTISING COSTS - Advertising costs are charged to expense as incurred. Advertising costs were approximately \$2.4 million, \$1.9 million, and \$1.8 million for fiscal 2003, 2002 and 2001, respectively, and are included in operating expenses in the consolidated statements of operations.

PRE-OPENING EXPENSES - All start-up and pre-opening costs are expensed as incurred.

RECOVERABILITY OF PROPERTY, EQUIPMENT AND LEASEHOLD IMPROVEMENTS - In accordance with Statement of Financial Accounting Standards (SFAS) No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets" we evaluate restaurant sites and long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of restaurant sites to be held and used is measured by a comparison of the carrying amount of the restaurant site to its fair value, as determined by the discounted future net cash flows expected to be generated on a restaurant-by-restaurant basis. If a restaurant is determined to be impaired the loss is measured as the amount by which the carrying amount of the restaurant exceeds its fair value. Fair value is an estimate based on the best information available including estimated future cash flows, expected growth rates in comparable restaurant sales, remaining lease terms and other factors. If these assumptions change in the future, we may be required to take additional impairment charges for the related assets. Considerable management judgment is necessary to estimate undiscounted future cash flows. Accordingly, actual results could vary significantly from such estimates. Restaurant sites to be disposed of are reported at the lower of their carrying amount or fair value on a restaurant-by-restaurant basis, less estimated costs to sell. Our December 28, 2003 consolidated balance sheet reflects approximately \$1.3 million of assets held for sale, which includes the land and building for our Mesquite location that was recently closed. During fiscal 2003, we recorded impairment charges of approximately \$3.7 million on five under-performing restaurants, two of which

were subsequently closed and two of which were subsequently sold. There were no impairment charges recorded during fiscal 2002 or fiscal 2001.

NET INCOME (LOSS) PER COMMON SHARE - Basic net income (loss) per common share ("EPS") is computed by dividing the net income (loss) by the weighted average number of common shares outstanding for the reporting period. Diluted EPS equals net income (loss) divided by the sum of the weighted average number of shares of common stock outstanding plus all additional common stock equivalents relating to stock options and warrants when dilutive.

Following is a reconciliation of basic and diluted net income (loss) per common share:

| | Fiscal Year | | |
|--|-------------|-----------|----------|
| | 2003 | 2002 | 2001 |
| NET (LOSS) INCOME PER COMMON SHARE - BASIC: | | | |
| Net (loss) income | \$ (2,898) | \$ (928) | \$ 8,118 |
| Weighted average shares outstanding | 11,772 | 11,335 | 9,973 |
| Net (loss) income per common share - basic | \$ (0.25) | \$ (0.08) | \$ 0.81 |
| NET (LOSS) INCOME PER COMMON SHARE - DILUTED: | | | |
| Net (loss) income | \$ (2,898) | \$ (928) | \$ 8,118 |
| Weighted average shares outstanding | 11,772 | 11,335 | 9,973 |
| Dilutive Common stock equivalents | --- | --- | 906 |
| Weighted average shares and potential diluted shares outstanding | 11,772 | 11,335 | 10,879 |
| Net (loss) income per common share - diluted | \$ (0.25) | \$ (0.08) | \$ 0.75 |

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(1) NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Options to purchase approximately 1.2 million shares of common stock with a weighted average exercise price of \$3.94 and warrants to purchase approximately 95,000 shares of common stock with a weighted average exercise price of \$6.63 were excluded from the fiscal 2003 diluted EPS computation because they were anti-dilutive.

Options to purchase approximately 1.9 million shares of common stock with a weighted average exercise price of \$3.56, and warrants to purchase approximately 95,000 shares of common stock with a weighted average exercise price of \$6.63 were excluded from the fiscal 2002 diluted EPS computation because they were anti-dilutive.

Options to purchase approximately 50,000 shares of common stock with a weighted average exercise price of \$7.54, and warrants to purchase 66,667 shares of common stock with a weighted average exercise price of \$7.00 were excluded from the fiscal 2001 diluted computation because they were anti-dilutive.

STOCK-BASED COMPENSATION - In accordance with Accounting Principles Board (APB) Opinion No. 25, we use the intrinsic value-based method for measuring stock-based compensation cost which measures compensation cost as the excess, if any, of the quoted market price of Famous Dave's common stock at the date of grant over the amount the employee must pay for the stock. Our policy is to grant stock options at fair value at the date of grant. No compensation expense has been recognized for options issued to employees in fiscal years 2003, 2002 and 2001. The following table illustrates the effect on net income (loss) and net income (loss) per common share if we had applied the fair value recognition provisions of SFAS No. 123, "Accounting for Stock-Based Compensation", to

stock-based employee compensation.

(\$'s in 000's, except per share data)

| | Fiscal Year | | |
|---|-------------|------------|----------|
| | 2003 | 2002 | 2001 |
| Net (loss) income as reported | \$ (2,898) | \$ (928) | \$ 8,118 |
| Less: Compensation expense determined under the fair value method, net of tax | (1,057) | (880) | (2,150) |
| Pro forma net (loss) income | \$ (3,955) | \$ (1,808) | \$ 5,968 |
| Net (loss) income per common share: | | | |
| Basic EPS - as reported | \$ (0.25) | \$ (0.08) | \$ 0.81 |
| Basic EPS - pro forma | (0.34) | (0.16) | 0.60 |
| Diluted EPS - as reported | (0.25) | (0.08) | 0.75 |
| Diluted EPS - pro forma | (0.34) | (0.16) | 0.55 |

In determining the compensation cost of the options granted during fiscal 2003, 2002 and 2001, the fair value of each option grant has been estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions:

| | Fiscal Year | | |
|--------------------------|-------------|----------|----------|
| | 2003 | 2002 | 2001 |
| Risk free interest rate | 4.2% | 4.7% | 5.0% |
| Expected life of options | 10 years | 10 years | 10 years |
| Expected volatility | 102.3% | 92.9% | 104.6% |
| Dividend yield | 0.0% | 0.0% | 0.0% |

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(1) NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

FRANCHISE ARRANGEMENTS - Individual franchise arrangements generally include initial fees, as well as royalty fees based upon a percentage of sales. Our franchisees are granted the right to operate a restaurant using our system for a range of 10 to 20 years. Operating results at franchise-operated restaurants, including restaurant revenue and related expenses, are the responsibility of the franchise owner. Franchisees pay a non-refundable initial fee for each franchised location, which is recognized when we, the franchisor, have performed substantially all of our obligations. The amount of non-refundable initial franchise fee income was approximately \$1.1 million, \$1.2 million and \$851,000, for fiscal years 2003, 2002, and 2001 respectively. Franchising royalty fee income was approximately \$4.6 million, \$3.0 million, and \$1.3 million for fiscal 2003, 2002 and 2001, respectively.

LICENSING AGREEMENTS AND OTHER INCOME - We have licensing agreements for our retail products, one which expires in April 2010 with a renewal option of five years, and the other which is indefinite. Licensing revenue for fiscal

years 2003, 2002 and 2001 was approximately \$209,000, \$210,000 and \$192,000, respectively.

Periodically, we provide additional services, beyond the general franchise agreement, to our franchised operations. The cost of these services are reflected in an invoice to the franchisee and are generally payable on net 30 day terms. Other income for fiscal year 2003 was approximately \$325,000. There was no additional income recorded in fiscal years 2002 and 2001.

REVENUE RECOGNITION - We record revenue at the time food and liquor is served. We record retail sales at the time items are delivered to the customer.

ACCOUNTING PRONOUNCEMENTS AND PASSED LEGISLATION - In May 2003, the Financial Accounting Standards Board (FASB) issued SFAS 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity". This statement establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances). Many of those instruments were previously classified as equity. The changes in this statement will result in a more complete depiction of an entity's liabilities and equity and will, thereby, assist investors and creditors in assessing the amount, timing, and likelihood of potential future cash outflows and equity share issuances. Reliability of accounting information will be improved by providing a portrayal of an entity's capital structure that is unbiased, verifiable, and more representational than information reported prior to issuance of this statement. This statement is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. We currently do not have instruments impacted by the adoption of this statement and therefore the adoption did not have an effect on our consolidated financial position, results of operations or cash flows.

In January 2003, the FASB issued Interpretation No. 46 (FIN 46), "Consolidation of Variable Interest Entities". FIN 46 is an interpretation of Accounting Research Bulletin No. 51, "Consolidated Financial Statements", and addresses consolidation of business enterprises of variable interest entities. FIN 46 applies immediately to variable interest entities created or obtained after January 31, 2003 and it applies in the first fiscal year or interim period beginning after June 15, 2003, to variable interest entities in which an enterprise holds a variable interest that it acquired before February 1, 2003. During fiscal 2003 we sold 3 of our Atlanta stores to a franchisee, and recorded a note receivable for approximately \$1.3 million. We reviewed the transaction in accordance with FIN 46, and determined that we did not have a variable interest entity that would require consolidation under FIN 46.

On July 30, 2002, President Bush signed into law the Sarbanes-Oxley Act of 2002 (the "Act"), which immediately impacts Securities and Exchange Commission registrants, public accounting firms, lawyers and securities analysts. This legislation is the most comprehensive since the passage of the Securities Act of 1933 and Securities Exchange Act of 1934. It has far reaching effects on the standards of integrity for corporate management, board of directors, and executive management. The Act will require additional disclosures, certifications and procedures. We do not expect any material adverse effect on our Company as a result of the passage of this legislation.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(1) NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

In November 2002, the FASB issued FIN 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others". FIN 45 addresses the disclosure requirements of a

guarantor in its interim and annual financial statements about its obligations under certain guarantees that it has issued. FIN 45 also requires a guarantor to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The disclosure requirements of FIN 45 were effective for our Company for the year ending December 31, 2002. The liability recognition requirements will be applicable prospectively to all guarantees issued or modified after January 1, 2003. We currently do not have guarantees within the scope of this pronouncement, and therefore this pronouncement did not have a material impact on our Company's financial position or results of operations.

In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 requires the recognition of a liability for a cost associated with an exit or disposal activity when the liability is incurred versus the date our Company commits to an exit plan. In addition, SFAS No. 146 states the liability should be initially measured at fair value. The requirements of SFAS No. 146 are effective for exit or disposal activities that are initiated after December 31, 2002. During fiscal year 2003, our Company incurred approximately \$558,000 in restructuring disposal expenses related to the closing of two units in Texas. There were no costs associated with disposal or exit activity in 2002 or 2001.

(2) INVENTORIES

Inventories consisted approximately of the following at:

| | December 28, 2003 | December 29, 2002 |
|-------------------------|----------------------|----------------------|
| | ----- | ----- |
| Food and beverage | \$ 540,000 | \$ 554,000 |
| Retail goods | 121,000 | 129,000 |
| Smallwares and supplies | 938,000 | 1,092,000 |
| | ----- | ----- |
| | \$ 1,599,000 | \$ 1,775,000 |
| | ===== | ===== |

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(3) NOTES RECEIVABLE

Notes receivable consisted of the following at:

| | December 28, 2003 | December 29, 2002 |
|--|----------------------|----------------------|
| | ----- | ----- |
| Old School BBQ, Inc. - monthly installments of approximately \$5,700 including interest at 9.0%, due November 2012, secured by property and equipment and guaranteed by the franchise owners. | \$ 422,000 | \$ 452,000 |
| Michael's First, LLC - monthly installments of approximately \$5,000 including interest at 9.6%, due May 2010, secured by property and equipment and guaranteed by the franchise owner. | 287,000 | 318,000 |
| River Valley BBQ, Inc. - quarterly interest only payments through December 2003, quarterly installments of approximately \$19,000 including interest at prime plus 1.50% (5.50% at December 28, 2003 and 5.75% at December 29, 2002), due December 2006, unsecured. | 225,000 | 225,000 |
| Famous Ribs of Georgia, LLC, Famous Ribs of Snellville, LLC, Famous Ribs of Marietta, LLC, Famous Ribs of Alpharetta, LLC, - \$1,300,000 amortized over 9 years at 3.27% interest, due November 2012, secured by property and equipment and guaranteed by the franchise owner. | 1,300,000 | --- |
| Competition BBQ, Inc. - monthly installments of approximately \$398 | | |

| | | |
|---|--------------|--------------|
| including interest at 7.0%, due May 2004, unsecured. | 18,000 | 59,000 |
| Line of credit for up to \$50,000 - Rivervalley BBQ, Inc. - monthly interest only through December 2007 with total outstanding balance due December 2007 including interest at prime plus 1.50% (5.50% at December 28, 2003 and 5.75% at December 29, 2002), unsecured. | 50,000 | 50,000 |
| Utah BBQ, Inc. - monthly installments of approximately \$900 and \$8,600 including interest at 9.5%, due July 2007, secured by property and equipment and guaranteed by the franchise owners. | 345,000 | 416,000 |
| Total notes receivable | 2,647,000 | 1,520,000 |
| Current maturities | (252,000) | (156,000) |
| Long-term portion of notes receivable | \$ 2,395,000 | \$ 1,364,000 |

Future principal payments to be received on notes receivable are approximately as follows:

| Fiscal Year | |
|-------------|--------------|
| 2004 | \$ 252,000 |
| 2005 | 245,000 |
| 2006 | 280,000 |
| 2007 | 342,000 |
| 2008 | 240,000 |
| Thereafter | 1,288,000 |
| Total | \$ 2,647,000 |

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(4) PROPERTY, EQUIPMENT AND LEASEHOLD IMPROVEMENTS

Property, equipment and leasehold improvements consisted approximately of the following at:

| | December 28, 2003 | December 29, 2002 |
|---|----------------------|----------------------|
| Land, buildings and improvements | \$ 46,167,000 | \$ 46,846,000 |
| Furniture, fixtures and equipment | 20,093,000 | 20,103,000 |
| Antiques | 2,083,000 | 1,952,000 |
| Accumulated depreciation and amortization | (20,499,000) | (16,277,000) |
| Reserve for loss on restaurants to be disposed of | (1,978,000) | (804,000) |
| Land and building held for sale | 1,281,000 | --- |
| | 47,147,000 | 51,820,000 |
| Construction in progress | --- | 41,000 |
| | \$ 47,147,000 | \$ 51,861,000 |

Depreciation and amortization expense on property, equipment and leasehold improvements was approximately \$4.8 million, \$4.6 million and \$4.5 million for fiscal years 2003, 2002 and 2001, respectively.

(5) INVESTMENT IN UNCONSOLIDATED AFFILIATE

Through February 26, 2003 we held an investment in an unconsolidated affiliate which related to our Company's 40% investment in FUMUME, LLC (FUMUME), accounted for on the equity method of accounting. FUMUME operated two Isaac Hayes themed restaurants, one each in Chicago, Illinois and Memphis, Tennessee. In May 2001 our Company contributed (i) \$825,507 in working capital, (ii) the assets comprising Famous Dave's Ribs and Blues Club in Chicago and (iii) certain rights to use Famous Dave's various licensed marks. Although FUMUME was responsible for the payment of the rent for the Chicago club, our Company remained contingently liable under the lease with the landowner. Our Company had an agreement with FUMUME to manage and operate the Chicago club. In addition, FUMUME opened a second club in Memphis in October 2001. The difference between the investment and the amount of the underlying net assets of FUMUME relates to monies our Company funded for leasehold improvements pursuant to the FUMUME operating agreement which were being amortized over the lesser of the lease term or the estimated useful life of the related improvements. Our Company recorded equity in loss of unconsolidated affiliate based on the greater of 40% of the net loss for the years ended December 29, 2002 and December 30, 2001 or 100% of the cash loss our Company was obligated to fund pursuant to the FUMUME operating agreement.

For the year ended December 29, 2002, we recorded 100% of the cash losses, or approximately \$1.1 million. We also recorded an impairment reserve of \$4.8 million, of which \$4.6 million was included in Equity in Losses and Impairment Reserve in Unconsolidated Affiliate. The impairment charge reflected our conclusion that we would not be able to recover the carrying value of the investment in the unconsolidated subsidiary. For the year ended December 30, 2001, we recorded 100% of the cash loss, which approximated \$1.0 million.

On February 26, 2003, we disposed of our 40% investment in FUMUME, thereby terminating our obligations to fund cash operating losses. On March 21, 2003, we completed a transaction with the landlord at the Chicago location that terminated our obligations under the lease. Losses of approximately \$2.2 million relating to this equity investment were recorded during the first quarter of fiscal year 2003 and included lease termination fees, and rent, property tax and legal fees through April 30, 2003, of approximately \$1.6 million.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(6) LONG-TERM DEBT

Long-term debt consisted approximately of the following at:

| | December 28, 2003 | December 29, 2002 |
|---|----------------------|----------------------|
| | ----- | ----- |
| Notes payable - GE Capital Franchise Finance Corporation - monthly installments from approximately \$13,000 to \$20,000 including interest between 8.20% and 10.53%, due between February 2020 and October 2023, secured by property and equipment. | \$ 11,318,000 | \$ 9,932,000 |
| Notes payable - GE Capital Franchise Finance Corporation - monthly installments from approximately \$3,800 to \$10,000 including interest between 3.80% and 3.89% plus the annual LIBOR rate (effective rate between 5.30% and 5.39% at December 28, 2003, and between 5.24% and 5.33% at December 29, 2002), due between October 2009 and May 2017, secured by property and equipment. | 1,389,000 | 2,877,000 |
| Total long-term debt | 12,707,000 | 12,809,000 |
| Capital lease obligations (Note 8) | 493,000 | 1,140,000 |
| Less current maturities | (746,000) | (1,095,000) |
| Long-term debt | \$ 12,454,000 | \$ 12,854,000 |
| | ===== | ===== |

Required principal payments on long-term debt over the next five years, excluding capital lease obligations are as follows:

| Fiscal Year | |
|-------------|---------------|
| ----- | |
| 2004 | \$ 358,000 |
| 2005 | 392,000 |
| 2006 | 427,000 |
| 2007 | 466,000 |
| 2008 | 507,000 |
| Thereafter | 10,557,000 |
| | ----- |
| Total | \$ 12,707,000 |
| | ===== |

(7) FINANCING LEASE OBLIGATION

We have a \$4.5 million financing obligation involving three existing restaurants as a result of a sale/leaseback transaction. Under this financing, we are obligated to make monthly interest payments of \$42,917 (which increases 4.04% every two years) for a minimum of 20 years. We have the option to purchase the leased restaurants for the greater of \$4.5 million or fair market value of the properties at the date of purchase at any time or renew the lease for two additional five-year terms. Based upon our continued involvement in the leased property and its purchase option, the transaction has been accounted for as a financing arrangement. Accordingly, the three existing restaurants are included in property, equipment and leasehold improvements and are being depreciated, and a portion of the monthly payments are accounted for as interest expense in the consolidated statements of operations. The principal financing lease obligation payment of \$4.5 million is due in March 2019.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(8) CAPITAL AND OPERATING LEASE OBLIGATIONS

Our assets under capital leases consist of agreements for furniture, equipment and leasehold improvements. Capital leases outstanding under this agreement bear interest at an average rate of 8.1% and expire through February 2006. The obligations are secured by the property under lease. Total cost and accumulated amortization of the capital leased assets were approximately \$4.3 million and \$3.7 million at December 28, 2003, and approximately \$4.3 million and \$2.8 million at December 29, 2002, respectively.

We have various operating leases for existing and future restaurants and corporate office space with lease terms ranging from 3 to 35 years, including lease options. Eight of the leases require percentage rent of between 3% and 7% of annual gross sales, typically above a natural breakeven point, in addition to the base rent. All of these leases contain provisions for payments of real estate taxes, insurance and common area maintenance costs. Total occupancy lease cost for fiscal years 2003, 2002 and 2001, including rent, common area maintenance costs, real estate taxes and percentage rent, was approximately \$5.6 million, \$4.6 million, and \$4.3 million, respectively. Percentage rent was approximately \$128,000, \$145,000 and \$188,000 for fiscal years 2003, 2002 and 2001, respectively.

Future minimum lease payments existing at December 28, 2003 were:

| Fiscal Year | Operating Leases | Capital Leases |
|--|------------------|----------------|
| 2004 | \$ 2,530,000 | \$ 418,000 |
| 2005 | 2,587,000 | 104,000 |
| 2006 | 2,674,000 | 8,000 |
| 2007 | 2,666,000 | --- |
| 2008 | 2,639,000 | --- |
| Thereafter | 31,727,000 | --- |
| | ----- | ----- |
| Total future minimum lease commitments | \$ 44,823,000 | \$ 530,000 |
| | ===== | |
| Less: Interest at 4.9% - 15.4% | | 37,000 |
| | | ----- |
| Total capital lease obligations | | \$ 493,000 |
| | | ===== |

(9) RELATED PARTY TRANSACTIONS

FAMOUS RIBS OF GEORGIA, SNELLVILLE, MARIETTA AND ALPHARETTA, LLC - In November 2003, we executed a signed purchase agreement with our former President and CEO, Martin O'Dowd, to purchase our three Atlanta area restaurants and operate them under franchise agreements. As part of the purchase price, we executed a signed note receivable in the amount of \$1.3 million, with Mr. O'Dowd expected to submit periodic principal and interest payments, to us, over nine years. In addition, Mr. O'Dowd entered into an area development agreement to develop additional Famous Dave's franchise restaurants in defined areas of Georgia, and transferred his rights to the North Carolina market back to us.

S&D LAND HOLDINGS, INC. - S&D Land Holdings, Inc. (S&D) is a company wholly owned by our founding shareholder and former Chairman. Through May 29, 2003, we subleased three real estate units from S&D. On May 30, 2003, we acquired all of S&D's leasehold interest in one of these properties and negotiated a new operating lease directly with the landlord. We paid S&D \$243,707 as full consideration for the assignment of the lease and termination of the sublease. This amount represented the unamortized balance of S&D's original purchase price of the leasehold interest utilizing the 10% interest factor that was assumed by S&D and us on January 1, 1996 at the time the sublease was executed.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(9) RELATED PARTY TRANSACTIONS (CONTINUED)

On October 28, 2003, S&D assigned its leasehold interest in another one of the properties to one of our franchisees who had previously been subleasing the property from us. As a result of this transaction and pursuant to the terms of the existing agreements, our sub-lease with S&D at that location was also terminated. The third and final real estate lease agreement with S&D terminated on November 5, 2003 when an unrelated party purchased S&D's leasehold interest in the property.

(10) STOCK OPTIONS AND WARRANTS

As part of our acquisition of four restaurants during fiscal year 1999, we issued 200,000 warrants which expire in December 2004. At December 28, 2003, there were approximately 95,000 stock warrants outstanding and exercisable at an average exercise price of \$6.63 per share.

We have adopted a 1995 Stock Option and Compensation Plan, a 1997 Employee Stock Option Plan and a 1998 Director Stock Option Plan (the Plans), pursuant to which we grant options and other awards to retain eligible participants. We have also granted options outside of the Plans in limited situations. Under the

plans, an aggregate of 3.5 million shares of our Company's common stock are available for issuance. Stock options, stock appreciation rights, restricted stock, other stock and cash awards may be granted under the Plans. In general, options vest over a period of five years and expire 10 years from the date of grant.

Information regarding our Company's stock options is summarized below:

| | Number of Options | Weighted Average Exercise Price |
|--|----------------------|---------------------------------------|
| | ----- | ----- |
| Options outstanding - December 31, 2000 | 2,291,000 | \$ 2.42 |
| Granted | 373,000 | 4.34 |
| Canceled or expired | (143,000) | 2.50 |
| Exercised | (774,000) | 2.44 |
| | ----- | ----- |
| Options outstanding - December 30, 2001 | 1,747,000 | 2.82 |
| Granted | 415,000 | 6.82 |
| Canceled or expired | (147,000) | 5.10 |
| Exercised | (138,000) | 2.22 |
| | ----- | ----- |
| Options outstanding - December 29, 2002 | 1,877,000 | 3.56 |
| Granted | 450,000 | 4.34 |
| Canceled or expired | (357,000) | 5.65 |
| Exercised | (770,000) | 2.64 |
| | ----- | ----- |
| Options outstanding - December 28, 2003 | 1,200,000 | \$ 3.94 |
| | ===== | ===== |
| Options exercisable - December 30, 2001 | 1,017,000 | \$ 2.59 |
| | ===== | ===== |
| Options exercisable - December 29, 2002 | 1,259,000 | \$ 2.71 |
| | ===== | ===== |
| Options exercisable - December 28, 2003 | 630,000 | \$ 3.28 |
| | ===== | ===== |
| Weighted average fair value of options granted during the year ended December 28, 2003 | | \$ 1.94 |
| | | ===== |
| Weighted average fair value of options granted during the year ended December 29, 2002 | | \$ 5.80 |
| | | ===== |
| Weighted average fair value of options granted during the year ended December 30, 2001 | | \$ 3.98 |
| | | ===== |

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(10) STOCK OPTIONS AND WARRANTS (CONTINUED)

The following table summarizes information about stock options outstanding at December 28, 2003:

| Options | | | | | |
|-------------------|--------------------|---|---------------------------------|--------------------|---------------------------------|
| Total outstanding | | | Exercisable | | |
| Exercise prices | Number outstanding | Weighted-average remaining contractual life | Weighted-average exercise price | Number exercisable | Weighted-average exercise price |
| ----- | ----- | ----- | ----- | ----- | ----- |
| \$1.00 - \$2.50 | 345,000 | 5.04 years | \$2.08 | 326,000 | \$2.07 |

| | | | | | |
|-----------------|------------------|------------|--------|----------------|--------|
| \$2.63 - \$3.94 | 247,000 | 6.56 years | 3.41 | 164,000 | 3.50 |
| \$4.00 - \$6.00 | 448,000 | 9.01 years | 4.51 | 66,000 | 4.05 |
| \$6.60 - \$8.20 | 160,000 | 8.30 years | 7.17 | 74,000 | 7.48 |
| \$1.00 - \$8.20 | <u>1,200,000</u> | 6.53 years | \$3.94 | <u>630,000</u> | \$3.28 |
| | ===== | | | ===== | |

(11) INCOME TAXES

At December 28, 2003, we had cumulative net operating loss carryforwards of approximately \$19.0 million for federal and approximately \$13.3 million for state, which will begin to expire in 2011 if not used. We also had cumulative tax credit carry-forwards of approximately \$1.3 million which, if not used, will begin to expire in 2011.

The benefit from income taxes consisted of the following:

| | Fiscal Year | | |
|---------------------------------|---------------------|---------------------|---------------------|
| | 2003 | 2002 | 2001 |
| Current income tax benefit | --- | --- | --- |
| Deferred income tax benefit | \$ 1,778,000 | \$ 1,211,000 | \$ 4,010,000 |
| Total benefit from income taxes | <u>\$ 1,778,000</u> | <u>\$ 1,211,000</u> | <u>\$ 4,010,000</u> |

Deferred taxes, detailed below, recognize the impact of temporary differences between the amounts of assets and liabilities recorded for financial statement purposes and such amounts measured in accordance with tax laws. Realization of the net operating loss carry-forwards and other deferred tax temporary differences are contingent on future taxable earnings. During fiscal 2003, our deferred tax asset was reviewed for expected utilization using a "more likely than not" approach as required by SFAS No. 109, "Accounting for Income Taxes" by assessing the available positive and negative evidence surrounding its recoverability. We believe that the realization of the deferred tax asset is more likely than not based on the expectations that our Company will generate the necessary taxable income beginning in fiscal 2004.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(11) INCOME TAXES (CONTINUED)

Our Company's deferred tax assets are as follows at:

| | December 28, 2003 | December 29, 2002 |
|---|----------------------|----------------------|
| Net operating loss carry-forwards | \$ 7,151,000 | \$ 5,055,000 |
| Property and equipment basis difference | 1,043,000 | 950,000 |
| Tax credit carryovers | 1,290,000 | 1,009,000 |
| Other | (261,000) | --- |
| Total deferred tax asset | <u>9,223,000</u> | <u>7,014,000</u> |

| | | |
|-------------------------------|--------------|--------------|
| Less: current portion | 2,285,000 | --- |
| | ----- | ----- |
| Deferred tax asset, long-term | \$ 6,938,000 | \$ 7,014,000 |
| | ===== | ===== |

Reconciliation between the statutory rate and the effective tax rate for the fiscal years is as follows:

| | Fiscal Year | | |
|-------------------------------------|-------------|---------|----------|
| | 2003 | 2002 | 2001 |
| | ----- | ----- | ----- |
| Federal statutory tax rate | (34.0%) | (34.0%) | 35.0% |
| State taxes, net of federal benefit | (5.0%) | (5.0%) | 6.0% |
| Tax effect of permanent differences | 3.6% | 5.9% | 3.7% |
| Tax effect of tip credit | (6.1%) | (13.1%) | (5.7%) |
| Other | 3.5% | (10.5%) | --- |
| Change in valuation allowance | --- | --- | (136.6%) |
| | ----- | ----- | ----- |
| Effective tax rate | (38.0%) | (56.7%) | (97.6%) |
| | ===== | ===== | ===== |

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(12) SUPPLEMENTAL CASH FLOWS INFORMATION:

| | Fiscal Year | | |
|--|-------------|-------------|-------------|
| | 2003 | 2002 | 2001 |
| | ----- | ----- | ----- |
| Cash paid for interest | \$1,786,000 | \$1,402,000 | \$1,674,000 |
| | ===== | ===== | ===== |
| Cash paid for taxes | \$ 6,000 | \$ 141,000 | \$ 122,000 |
| | ===== | ===== | ===== |
| NON-CASH INVESTING AND FINANCING ACTIVITIES: | | | |
| Property, equipment and leasehold improvements purchased with notes payable | \$1,600,000 | \$4,377,000 | \$1,483,000 |
| | ===== | ===== | ===== |
| Deposits transferred to investment in unconsolidated affiliate | \$ --- | \$ --- | \$ 107,000 |
| | ===== | ===== | ===== |
| Property and equipment transferred to investment in unconsolidated affiliate | \$ --- | \$ --- | \$2,665,000 |
| | ===== | ===== | ===== |
| Deferred tax asset related to tax benefit of stock options exercised | \$ 443,000 | \$ 707,000 | \$1,000,000 |
| | ===== | ===== | ===== |
| Common stock issued in connection with restaurants acquired | \$ --- | \$ 206,000 | \$ --- |
| | ===== | ===== | ===== |
| Notes receivable in connection with sale of restaurants, net of deferred gain recorded | \$1,300,000 | \$2,187,000 | \$ --- |
| | ===== | ===== | ===== |
| Equipment purchased under capital lease obligation | \$ --- | \$ 45,000 | \$2,382,000 |
| | ===== | ===== | ===== |

(13) RETIREMENT SAVINGS PLAN

We have a pre-tax salary reduction/profit-sharing plan under the provisions of Section 401(k) of the Internal Revenue Code, which covers employees meeting certain eligibility requirements. Currently, we match 30% of the employee's contribution up to 9% of their earnings. Employer matching contributions were approximately \$96,000, \$61,000, and \$52,000 for fiscal years 2003, 2002 and 2001, respectively.

(14) COMMITMENTS AND CONTINGENCIES

LEGAL PROCEEDINGS - We are involved in legal actions in the ordinary course of business. Although the outcome of any such legal actions cannot be predicted, we believe that there are no pending legal proceedings against or involving our Company for which the outcome is likely to have a material adverse effect upon our financial position or results of operations.

EMPLOYMENT AGREEMENT - On July 25, 2003, we entered into an employment agreement with our Chief Executive Officer. The agreement requires minimum annual compensation of \$450,000 and has a term of two years commencing on August 11, 2003.

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FAMOUS DAVE'S OF AMERICA, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 28, 2003, DECEMBER 29, 2002 AND DECEMBER 30, 2001

(15) SELECTED QUARTERLY DATA - UNAUDITED

The following represents unaudited selected quarterly financial information for fiscal years 2003 and 2002:

(\$ in 000's, except per share data)

| | FIRST QUARTER | | SECOND QUARTER | | THIRD QUARTER | | FOURTH QUARTER | |
|--|---------------|----------|----------------|----------|---------------|----------|----------------|----------|
| | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 |
| Revenue | \$23,007 | \$21,206 | \$25,941 | \$24,207 | \$25,970 | \$23,868 | \$22,822 | \$21,539 |
| Income (loss) from operations | 776 | 1,226 | (1,505) | 2,020 | 1,247 | 1,202 | (710) | 22 |
| Net (loss) income | (1,095) | 791 | (1,503) | 1,071 | 478 | (2,560) | (779) | (230) |
| Basic Net (loss) income per common share | (0.10) | 0.07 | (0.13) | 0.09 | 0.04 | (0.22) | (0.06) | (0.02) |
| Diluted net (loss) income per common share | (0.10) | 0.07 | (0.13) | 0.09 | 0.04 | (0.22) | (0.06) | (0.02) |

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| EXHIBIT NO. | DESCRIPTION |
|-------------|---|
| 3.1 | Articles of Incorporation, incorporated by reference from Exhibit 3.1 to our Registration Statement on Form SB-2 (File No. 333-10675) filed with the Securities and Exchange Commission on August 23, 1996 |
| 3.2 | Bylaws, incorporated by reference from Exhibit 3.2 to the Registration Statement on Form SB-2 (File No. 333-10675) filed on August 23, 1996 |
| 10.1 | Trademark License Agreement between Famous Dave's of America, Inc. and Grand Pines Resorts, Inc., incorporated by reference from Exhibit 10.11 to the Registration Statement on Form SB-2 (File No. 333-10675) filed on August 23, 1996 |

- 10.2 Agreement, dated as of January 21, 2000, by and between S&D Land Holdings, Inc., Grand Pines Resorts, Inc. and Famous Dave's of America, Inc., incorporated by reference from Exhibit 10.19 to Form 10-Q filed May 16, 2000
- 10.3 Promissory Note, dated January 21, 2000, by Famous Dave's of America, Inc. and payable to S&D Land Holdings, Inc., in the initial principal amount of \$750,000, incorporated by reference from Exhibit 10.20 to Form 10-Q filed May 16, 2000
- 10.4 Loan Agreement, dated as of January 21, 2000, by and between FFCA Acquisition Corporation and MinWood Partners, Inc., incorporated by reference from Exhibit 10.21 to Form 10-Q filed May 16, 2000
- 10.5 Master Lease, dated as of January 21, 2000, by and between MinWood Partners, Inc. and Famous Dave's of America, Inc., incorporated by reference from Exhibit 10.22 to Form 10-Q filed May 16, 2000
- 10.6 Loan Agreement, dated as of August 4, 2000, by and between FFCA Funding Corporation and FDA Properties, Inc., incorporated by reference from Exhibit 10.13 to Form 10-K filed March 29, 2001
- 10.7 Master Lease, dated as of August 4, 2000, by and between FDA Properties, Inc. and Famous Dave's of America, Inc., incorporated by reference from Exhibit 10.5 to Form 10-K filed March 29, 2001
- 10.8 Amendment No. 1 to Employment Agreement dated September 1, 2001 between Famous Dave's of America, Inc. and Martin J. O'Dowd, incorporated by reference from Exhibit 10.1 to Form 10-Q filed November 14, 2001
- 10.9 Agreement and Assignment of Lease Rights dated May 30, 2003 by and between S&D Land Holdings, Inc. and the Company, incorporated by reference from Exhibit 10.1 to Form 10-Q filed August 12, 2003
- 10.10 1997 Employee Stock Option Plan (as amended through May 22, 2002), incorporated by reference from Exhibit 10.11 to Form 10-Q filed August 14, 2002
- 10.11 1995 Stock Option and Compensation Plan (as amended through May 22, 2002), incorporated by reference from Exhibit 10.2 to Form 10-Q filed August 14, 2002
- 10.12 1998 Director Stock Option Plan (as amended through May 22, 2002), incorporated by reference from Exhibit 10.3 to Form 10-Q filed August 14, 2002
- 10.13 Employment Agreement dated July 25, 2003 by and between Famous Dave's of America, Inc. and David Goronkin, incorporated by reference to Exhibit 10.1 to Form 10-Q filed November 10, 2003
- 21 Subsidiaries of Famous Dave's of America, Inc.
- 23.1 Consent of Grant Thornton LLP
- 23.2 Consent of Virchow, Krause & Company, LLP
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification pursuant to 18 U.S.C. ss. 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

SIGNATURES

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FAMOUS DAVE'S OF AMERICA, INC.
("REGISTRANT")

Dated: March 29, 2004

By /s/ David Goronkin

David Goronkin
Chief Executive Officer and President

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed on March 29, 2004 by the following persons on behalf of the Registrant, in the capacities indicated.

| Signature | Title |
|---|---|
| /s/ David Goronkin ----- David Goronkin | Chief Executive Officer, President and Director (principal executive officer) |
| /s/ Diana Garvis Purcel ----- Diana Garvis Purcel | Vice President, Chief Financial Officer (principal financial and accounting officer) and Secretary |
| /s/ K. Jeffrey Dahlberg ----- K. Jeffrey Dahlberg | Director |
| /s/ Richard L. Monfort ----- Richard L. Monfort | Director |
| /s/ Dean A. Riesen ----- Dean A. Riesen | Director |
| /s/ Mary L. Jeffries ----- Mary L. Jeffries | Director |
| /s/ F. Lane Cardwell, Jr. ----- F. Lane Cardwell, Jr. | Director |

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| Entity ----- | FEIN ----- |
|---|---------------|
| Famous Dave's of America, Inc. | 41-1782300 |
| Famous Dave's Ribs, Inc. | 41-1884517 |
| Famous Dave's Ribs-U, Inc. | 41-1884548 |
| Famous Dave's Ribs of Maryland, Inc. | 41-1958496 |
| Famous Dave's of Kansas, Inc. | 43-1903547 |
| D&D of Minnesota, Inc. | 41-1856702 |
| Lake & Hennepin BBQ and Blues, Inc. | 41-1834594 |
| Minwood Partners, Inc. | 51-0396229 |
| Famous Dave's Ribs of Texas, Inc. | 30-0070809 |
| Famous Dave's Ribs of Texas, LP | 37-1428481 |
| FDA Properties, Inc. | 36-4379010 |
| Famous Dave's Properties of Texas, Inc. | 61-1412539 |
| FDA Properties of Texas, LP | 30-0070820 |
| Famous Dave's Club of Lewisville, Texas, Inc. | 71-0884059 |
| Famous Dave's Club of Mesquite, Texas, Inc. | 71-0884068 |
| FUMUME, LLC | 51-0409139 |
| FUMUME II, LLC | 41-2007036 |
| FUMUME III, LLC | 36-4459878 |
| Ribs of Rogers, Inc. | 45-0514825 |

CONSENT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

We have issued our report dated February 6, 2004 accompanying the consolidated financial statements included in the Annual Report of Famous Dave's of America, Inc. on Form 10-K for the year ended December 28, 2003. We hereby consent to the incorporation by reference of said report in the Registration Statements of Famous Dave's of America, Inc. on Forms S-3 (File No.'s 333-86358, 333-48492, 333-95311, 333-54562, 333-65428 & 333-73504) and Forms S-8 (File No.'s 333-88928, 333-88930, 333-88932, 333-16299, 333-49939 & 333-49965).

/s/ GRANT THORNTON LLP

Minneapolis, Minnesota
March 29, 2004

CONSENT OF INDEPENDENT AUDITORS

We consent to the incorporation by reference in the Registration Statements on Form S-3 (File No.'s 333-86358, 333-48492, 333-95311, 333-54562, 333-65428 & 333-73504) and Form S-8 (File No.'s 333-88928, 333-88930, 333-88932, 333-16299, 333-49939 & 333-49965) of Famous Dave's of America, Inc. of our report dated January 30, 2002, which appears on page F-2 of this annual report on Form 10-K for the year ended December 28, 2003.

/s/ VIRCHOW, KRAUSE & COMPANY, LLP

Minneapolis, Minnesota
March 29, 2004

CERTIFICATIONS

I, David Goronkin, certify that:

1. I have reviewed this annual report on Form 10-K of Famous Dave's of America, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15e and 15d-14) for the registrant and we have:
 - a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designated under our system to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this annual report based on such evaluation; and
 - c) in this annual report changes in the registrant's internal control disclosed over financial reporting that occurred during the registrant's fourth quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: March 29, 2004

/s/ David Goronkin
David Goronkin
President and Chief Executive Officer

I, Diana Garvis Purcel, certify that:

1. I have reviewed this annual report on Form 10-K of Famous Dave's of America, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15e and 15d-14) for the registrant and we have:
 - a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designated under our system to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this annual report based on such evaluation; and
 - c) in this annual report changes in the registrant's internal control disclosed over financial reporting that occurred during the registrant's fourth quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: March 29, 2004

/s/ Diana Garvis Purcel
Diana Garvis Purcel
Vice President, Chief Financial Officer
and Secretary

Certification Pursuant To
18 U.S.C. SS. 1350
As Adopted Pursuant To
Section 906 of the Sarbanes-Oxley Act of 2002

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Famous Dave's of America, Inc. does hereby certify that:

- a) the Annual Report on Form 10-K of Famous Dave's of America, Inc. for the year ended December 28, 2003 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- b) information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Famous Dave's of America, Inc.

Dated: March 29, 2004

/s/ David Goronkin
David Goronkin
President and Chief Executive Officer

Dated: March 29, 2004

/s/ Diana Garvis Purcel
Diana Garvis Purcel
Vice President, Chief Financial Officer
and Secretary